



mscrm-addons.com
Your company for MS-CRM ADD-ONS!

e-Signature - DocuSign User Guide for Microsoft CRM 2015/2016 and Dynamics 365

e-Signature DocuSign User Guide
(How to work with e-Signatures for Microsoft CRM 2015/2016 and Dynamics 365)

The content of this document is subject to change without notice. "Microsoft" and "Microsoft Dynamics 365" are registered trademarks of Microsoft Inc. All other products- and company names mentioned are trademarks of their respectful owners.

CONTENT

- 1 Optional DocumentsCorePack Feature: DocuSign.....4
 - 1.1 How to work with DocuSign in DocumentsCorePack5
 - 1.1.1 How to add a user to a DocuSign account6
 - 1.1.2 Activate the Send on behalf of rights – API in DocuSign.....9
 - 1.1.3 How to install the additional DocumentsCorePackServerDocuSign.zip solution.....10
 - 1.1.4 How to set the DCPDocuSignWorkflow.....12
 - 1.1.5 How to create Custom Actions13
- 2 DocumentsCorePack templates for DocuSign18
 - 2.1 How to create a DocumentsCorePack template for DocuSign19
 - 2.1.1 DocuSign Items.....20
 - 2.2 How to set the properties of a DocuSign field22
 - 2.2.1 DocuSign Properties-window functionalities23
- 3 Additional DocuSign Fields (Advanced)25
- 4 Tutorials (“How To’s”)29
 - 4.1 How do I merge a document and send it to DocuSign?29
 - 4.2 How do I sign a document in DocuSign?.....31
 - 4.3 How to create a document and sign it with DocuSign in a Workflow?35
 - 4.4 How to get the values back from DocuSign?.....43
- 5 List of figures.....47
- 6 Contact49

Preamble

This documentation is intended to guide you through the usage of e-Signatures made with DocuSign in Microsoft Dynamics 365.



e-Signatures require the installation of DocumentsCorePack. For further information on DocumentsCorePack, have a look at our [documentation](#) on DocumentsCorePack or get your free trial version of the product [here](#).

Target Audience

This guide is intended for users who have DocumentsCorePack in use and have the following minimum skills

- Basic Microsoft Dynamics 365 (CRM) knowledge

Supported Web Browsers and versions

Supported Web Browsers:

- Internet Explorer 10 and higher
- Chrome
- Edge
- Firefox

One of the following versions of Microsoft Dynamics CRM must be available:

- Microsoft Dynamics CRM Server 2015/2016
- Microsoft Dynamics 365
- Microsoft Dynamics CRM Online

The purpose of e-Signatures?

DocumentsCorePack offers the possibility to use e-Signatures as an additional feature, supported by DocuSign as an additional feature, which simplifies the world of e-Signatures. The tool empowers you to electronically sign documents.

Benefit from the combination and take the usability of Microsoft Dynamics 365 (CRM) to a whole new level.

1 Optional DocumentsCorePack Feature: DocuSign

DocumentsCorePack has also the possibility to use DocuSign as an additional feature. DocuSign is a tool that gives you the chance to manage e-Signatures in Microsoft Dynamics 365.



DocuSign for Microsoft Dynamics 365 supports CRM ONLINE only!
(OnPremise may work - but it is not supported by DocuSign!)

If you decide to use DocuSign as an additional feature, please follow the steps in this documentation.

- [CREATE A DOCUSIGN BUSINESS FLEX/ADVANCED SOLUTIONS ACCOUNT](#)
- [INSTALL DOCUSIGN_DYNAMICS CRM \(AT LEAST VERSION 5.2 OR HIGHER\)](#)
- [SETUP DOCUSIGN TO WORK CORRECTLY IN DYNAMICS 365 \(CRM\)](#)
- [INSTALL THE ADDITIONAL DOCUMENTSCOREPACKSERVERDOCUSIGN.ZIP SOLUTION \(\[download here\]\(#\) see step 4\)](#)

Please check if you have version 1.7 or above. If not, we recommend updating your version. Without the latest version, our new features (Text, Notes or Radio Buttons) are not available. With the latest version, it is also not necessary to create Custom Actions (please have a look at [CHAPTER 1.1.5 HOW TO CREATE CUSTOM ACTIONS ON PAGE 13](#))

- [ACTIVATE THE DCPDOCUSIGNWORKFLOW](#)

These two steps are only required if you would like to get pushbacks from DocuSign. The solution and the workflow both require DCP Server version 8.173 or higher and at least DocuSign_DynamicsCRM version 5.2 or higher.

It is also possible to install our DocuSign solution with the Dynamics CRM Version 5.0. In this case, the DocuSign Admin will receive all status emails regarding DocuSign, for example with the subject "Fwd: Completed: Please Review and sign your document". The creator of the document will not be informed by email. This version also does not support the Document-Push back function. This means, that the signed documents will not be added to your CRM automatically.

For more Information about how to install and setup DocuSign for Dynamics 365 please follow the [Installation Guide](#) written by DocuSign.

1.1 How to work with DocuSign in DocumentsCorePack

The installation of DocuSign is very easy.

First, every Microsoft Dynamics 365 (CRM) user who wants to use DocuSign as an additional feature in DocumentsCorePack, must also be set as an active user in DocuSign. For further information on this topic, please have a look at [CHAPTER 1.1.1 HOW TO ADD A USER TO A DOCUSIGN ACCOUNT ON PAGE 6](#).

Next, the *Send on behalf of* -rights must be added to the *master* DocuSign account. For further information on how to do so, please have a look at [CHAPTER 1.1.2 ACTIVATE THE SEND ON BEHALF OF RIGHTS – API IN DOCUSIGN ON PAGE 9](#).

Optionally, you may want the corresponding CRM records related to DocuSign to be automatically updated whenever a signing process has been finished. In order to guarantee this behavior, the DocumentsCorePack DocumentsCorePackServerDocuSign.zip must be installed. For further information on how to do so, please have a look at [CHAPTER 1.1.3 HOW TO INSTALL THE ADDITIONAL DOCUMENTSCOREPACKSERVERDOCUSIGN.ZIP SOLUTION ON PAGE 10](#).

Having set these steps, you can start to create DocumentsCorePack templates including DocuSign fields. Learn how to do so in [CHAPTER 2.1 HOW TO CREATE A DOCUMENTSCOREPACK TEMPLATE FOR DOCUSIGN ON PAGE 19](#).

1.1.1 How to add a user to a DocuSign account

To be able to add a user to DocuSign, you need a DocuSign account. Please [register to DocuSign here](#) if you have no account yet.

Once you have created such a DocuSign account, log in to it, go to *Admin*, and select *Users*.

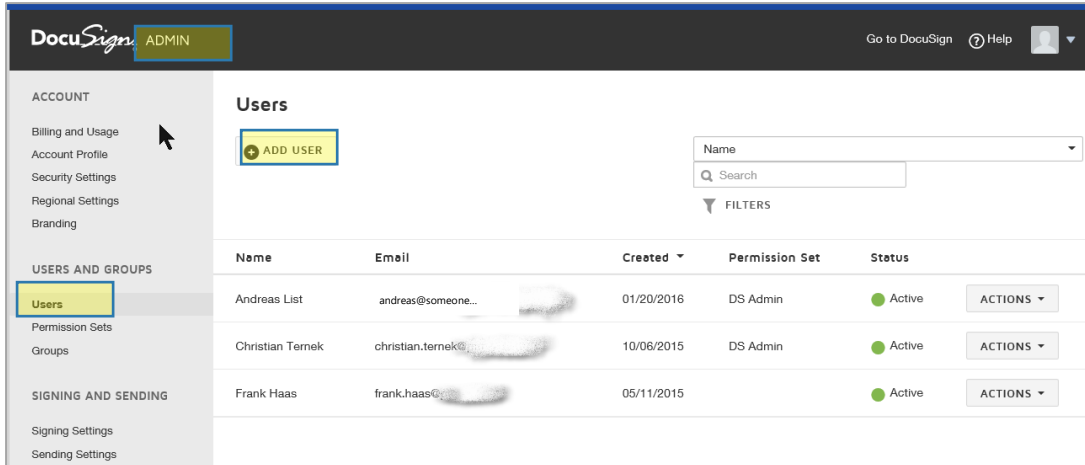


Figure 1: DocuSign – Add user

To add a new User simply press on the **[Add user]**-button and enter the new user.

Now you will see that the status of your new User is *Pending*.

Name	Email	Created	Permission Set	Status
Manuel	manuel.someone@....	01/25/2016	DS Sender	Pending

Figure 2: DocuSign – User status pending

In the meantime, the user will receive an email containing information on how to activate his account and how to enter a password.

However, if you want to open the currently signed in DocuSign user in Microsoft Dynamics 365 with a click on the **[DocuSign Users]**-button, you will not find any related record.

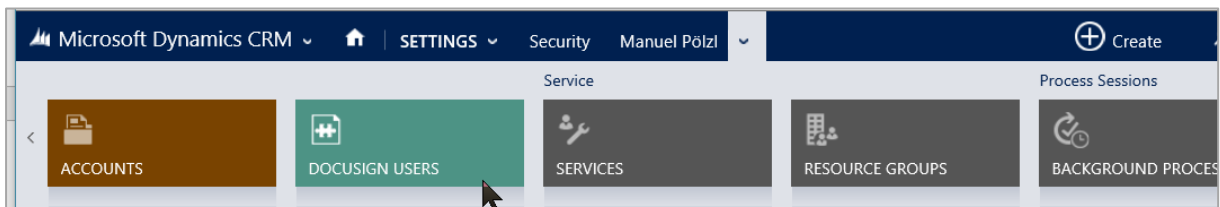


Figure 3: Microsoft Dynamics 365 – DocuSign user not found

This is why:

DocuSign will look at the first *DocuSign*-action. If there is a DocuSign account matching the Microsoft Dynamics 365 user-email, DocuSign adds the record and it is visible in the DocuSign user section in Microsoft Dynamics 365. If not, it is invisible.

In order to guarantee the visibility of the user in Microsoft Dynamics 365, the user should open a random contact or account in Microsoft Dynamics 365 and then press on the *Go To DocuSign*-field.

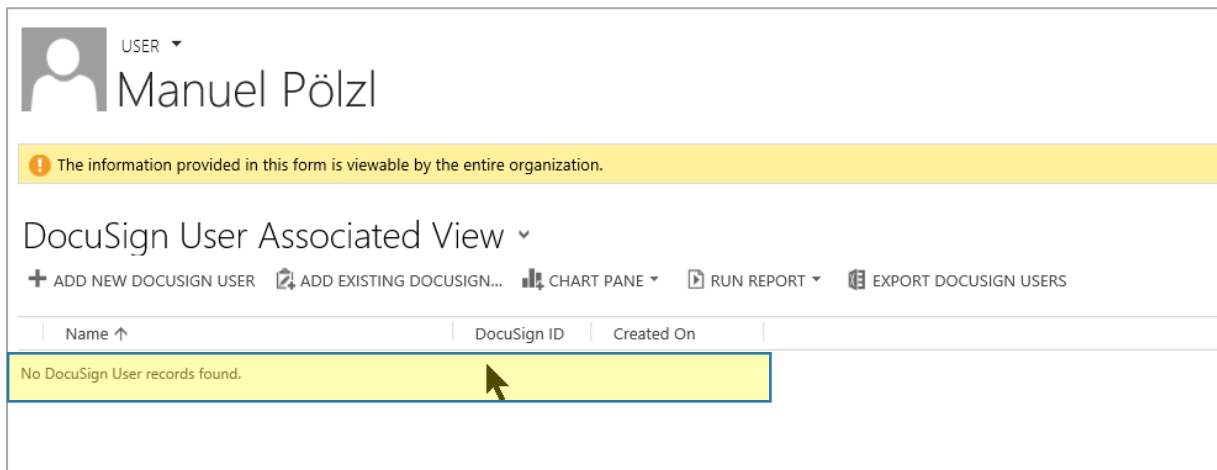


Figure 4: Microsoft Dynamics 365 – DocuSign user associated view – user is invisible

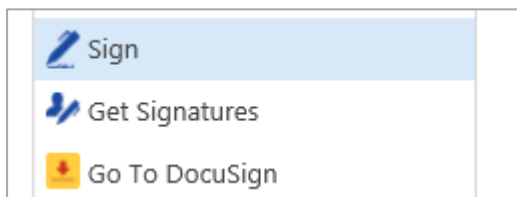


Figure 5: Go To DocuSign-field

If DocuSign recognizes the user, the Welcome-Screen appears:

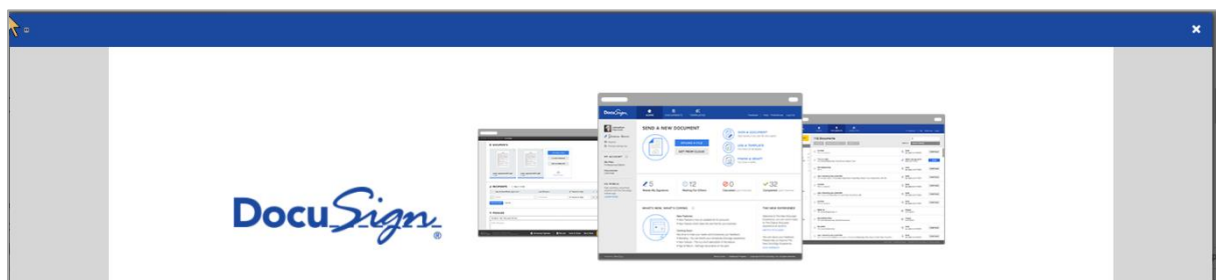


Figure 6: DocuSign Welcome Screen

If not, or if the screen remains white, please contact our support via support@mscrm-addons.com.

But usually, the DOCUSIGN USERS record should be visible now.

The screenshot shows the Microsoft Dynamics 365 interface for a user named Manuel. At the top left, there is a user profile icon and the name 'Manuel' with a 'USER' dropdown menu. Below this is a yellow banner with an information icon and the text: 'The information provided in this form is viewable by the entire organization.' The main heading is 'DocuSign User Associated View' with a dropdown arrow. Below the heading are several action buttons: '+ ADD NEW DOCUSIGN USER', 'ADD EXISTING DOCUSIGN...', 'VIEW REPORT PANE', 'RUN REPORT', and 'EXPORT DOCUSIGN USERS'. A blue arrow points to the 'VIEW REPORT PANE' button. Below the buttons is a table with three columns: 'Name', 'DocuSign ID', and 'Created On'. The table contains one row with the following data: 'Manuel', 'manuel.', and '1/25/2016 2:30 PM'. The table row is highlighted in yellow.

Name	DocuSign ID	Created On
Manuel	manuel.	1/25/2016 2:30 PM

Figure 7: Microsoft Dynamics 365 – DocuSign user associated view – user is visible

1.1.2 Activate the Send on behalf of rights – API in DocuSign

In order to send a *DocuSign* document in the name of a user, the *Send on behalf of rights*-API must be activated in the *master* DocuSign-Account.

In order to do so, simply log in to Microsoft Dynamics 365 as the *master* user (this is the one who is also connected to the *master DocuSign* account). Next, open an account in Microsoft Dynamics 365 and then, open DocuSign with a click on the **[Go to DocuSign]**-button.

As soon as you have been logged in to DocuSign, change to *Preferences* and select *Permissions* in the *Member Menu*.

Make sure that the Send on behalf of rights (API) checkbox is checked.

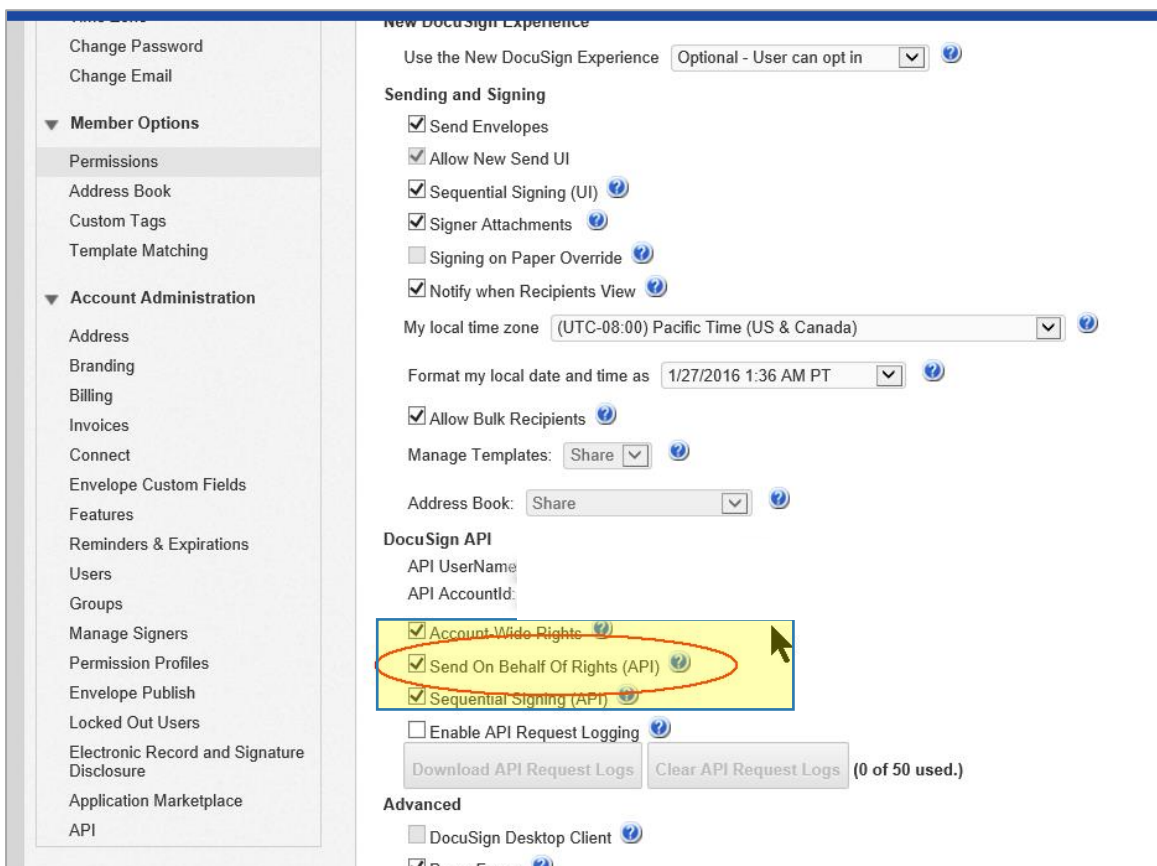


Figure 8: Send On Behalf Of Rights (API) - activated

1.1.3 How to install the additional DocumentsCorePackServerDocuSign.zip solution

Once the additional DocumentsCorePackServerSign.zip solution is installed, DocuSign will automatically update the corresponding CRM records whenever a signing process has been finished.

Once installed, the update will work automatically for the following entities:

- Account
- Contact
- Lead
- Quote
- Opportunity
- Invoice
- Sales Order

Should you require further entities to be updated automatically, a custom action has to be established in Microsoft Dynamics 365. Learn how to do so in [CHAPTER 1.1.5 HOW TO CREATE CUSTOM ACTIONS ON PAGE 13](#).

However, please follow the instructions below in order to install the solution first.

Step 1: Open your solutions in Microsoft Dynamics 365

In order to do so, please navigate to Settings **1** and click on Solutions **2** in Microsoft Dynamics 365.

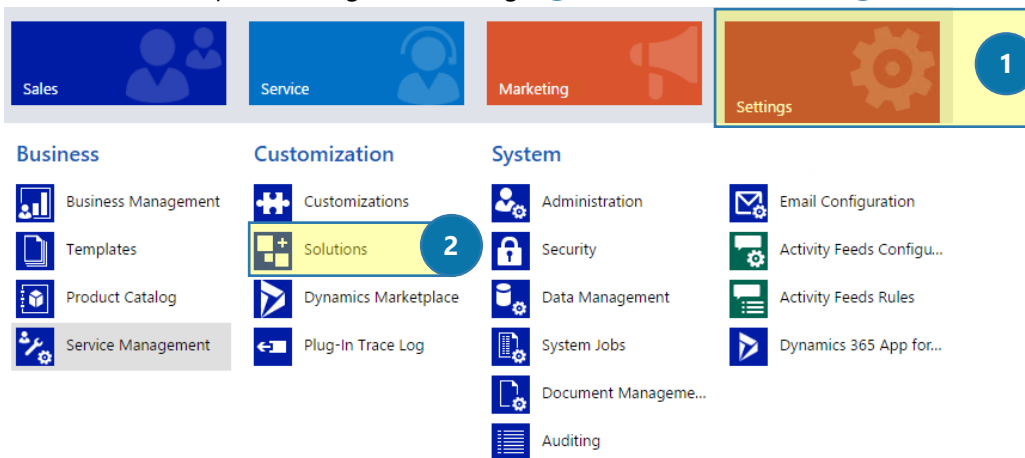


Figure 9: Open the solutions in Microsoft Dynamics 365

Step 2: Import the solution

In order to do so, simply click on the **[Import]**-button **1** in the *All Solutions*-section. In the so opened *Import Solution*-window **2**, select the *.zip file that contains the solution you want to import from the explorer **3** and click on the **[Next]**-button **2**.

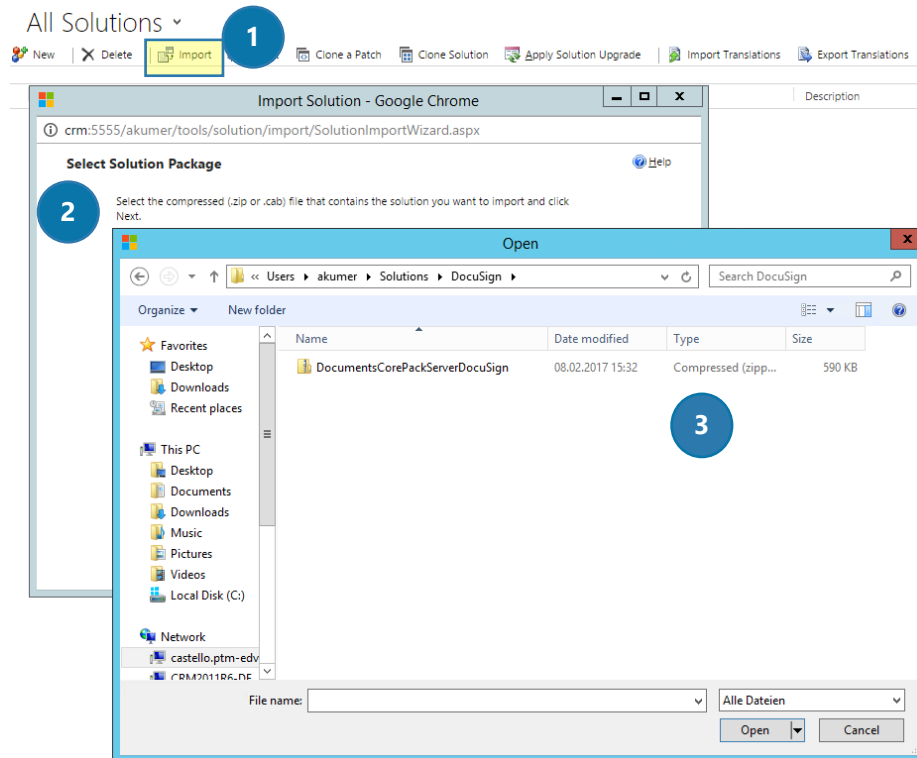


Figure 10: Import the solution

1.1.4 How to set the DCPDocuSignWorkflow

In addition to the already installed DocumentsCorePackServerDocuSign.zip solution, also a certain workflow has to be activated by creating the following settingskey.

This workflow is called DCPDocuSignWorkflow. It sends the documents to DocuSign for signing.

To do so, please navigate to Settings > MSCRM-ADDONS.com Products and select AutoMerge with a click on it.

Next, click on the **[Add New MSCRM-ADDONS.com Settingskey]**-button in the command bar.

In the so opened window, insert the following data:

Name	DocuSignWorkflow
IsCached	Yes
KeyValue	DCPDocuSignWorkflow

Optionally a second workflow named DCPDocuSignWorkflowGuarded is available. This workflow starts the first workflow and waits until DCPDocuSignWorkflow is ready. If you receive an error during the execution of this workflow, the owner of the AutoMergeWorkingItems will be informed via e-mail. To activate this workflow please change the KeyValue of the settingskey to "DCPDocuSignWorkflowGuarded".

That's it! For some more detailed information on how to create a settingskey manually, please have a look at this [blog article](#).

1.1.5 How to create Custom Actions



Using the latest version of DOCUSIGN_DYNAMICSCRM 5.2 with the additional DOCUMENTSCOREPACKSERVERDOCUSIGN.ZIP SOLUTION 1.7 you won't need to create Custom Actions anymore. There is a global Custom Action, which is already installed. This means you don't have to create Custom Actions for every entity.

If you still use version 5.1 follow this instruction:

Next, to automatically updated entities, you may also want to create some individual entities to be updated automatically. To do so, a custom action has to be established in Microsoft Dynamics 365. This step-by-step tutorial explains how to do so.

Step 1: Create a new process

First of all, please navigate to Settings > Processes in your Microsoft Dynamics 365. Next, click on the **[New]**-button in the *My Processes*-section.

Process Name	Category	Primary Entity	Status	Created On	Modified On
DCPDocuSignAction_Account	Action	Account	Activated	2/7/2017 10:42...	2/9/2017 3:09 PM
DCPDocuSignAction_Case	Action	Case	Draft	2/9/2017 1:03 PM	2/9/2017 4:34 PM
DCPDocuSignAction_Contact	Action	Contact	Activated	2/8/2017 2:17 PM	2/8/2017 2:21 PM

Figure 11: My Processes section

Please create a new process in the so opened window. As you can see, you must enter a Process Name, Category and an Entity.

Create Process
Define a new process, or create one from an existing template. You can create four kinds of processes: business process flows, actions, dialogs, and workflows.

1 Process name: * DCPDocuSignAction_Contract

2 Category: * Action Entity: * 3 Contract

Type:
 New blank process
 New process from an existing template (select from list):

Figure 12: Define the settings of the new process



Please make sure that they follow this pattern when creating a new process:

- ① Process name:* The process name must start with DCPDocuSignAction_ and must end with the schema name of the entity. In this example, we refer to the entity *Contract*, so the Process name must be *DCPDocuSignAction_Contract*
- ② Category:* Please select *Action*
- ③ Entity:* Please select the corresponding entity (here: *Contract*)

Step 2: Add a Process Argument

Next, add a process argument here. You can add a process argument with a click on the green **[Add]**-button (+) 1.

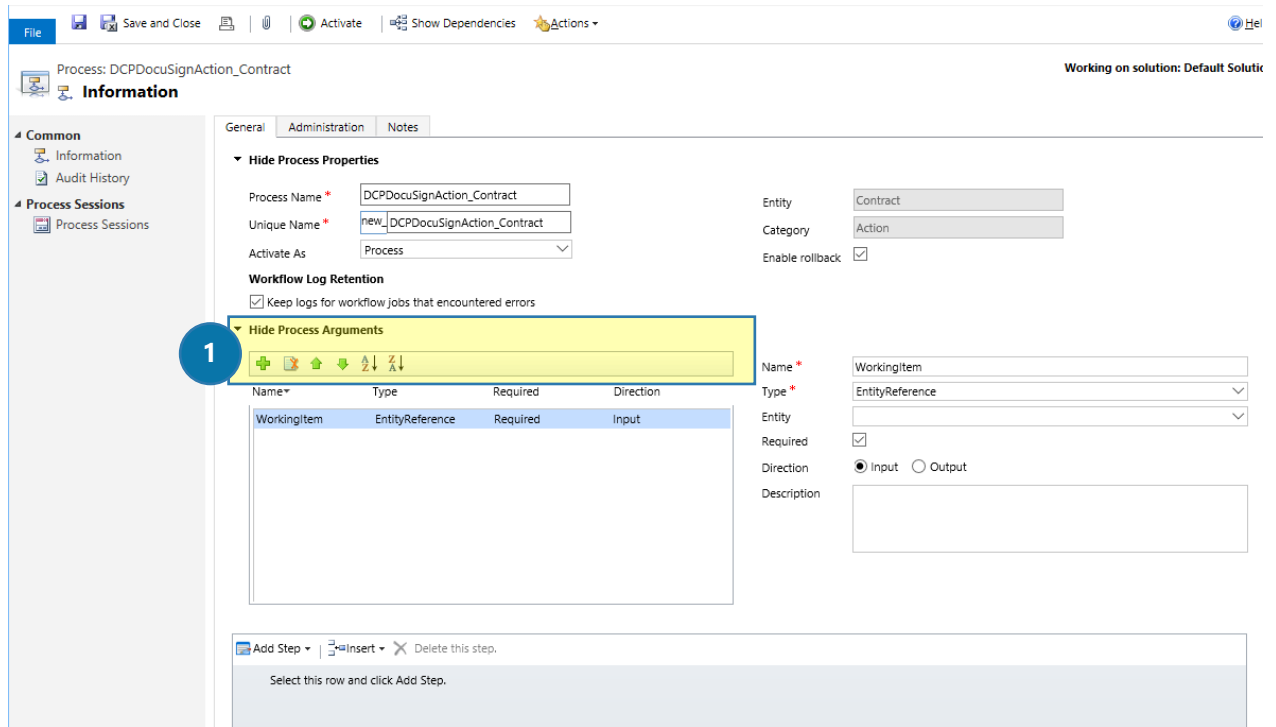


Figure 13: Add a Process Argument

Please enter the following arguments:

- Name: WorkingItem
- Type: EntityReference
- Entity: mscrm-addons.com WorkingItem
- Required: Yes
- Direction: Input

Step 3: Add some steps

Next, you will have to add three steps:

- *DocuSignIntegration Create Envelope
- *DCPDocuSignStep UpdateEnvelope (including the parameters *envelope* and *workingitem*)
- *DocuSignIntegration Get Signature (including the parameter *envelope*)

If you haven't created a workflow in Microsoft Dynamics 365 Online yet, please have a look at this [blog article](#).

First of all, please add the *DocuSignIntegration Create Envelope* – Step. It does not require further attention.

Next, please create the DCPDocuSignStep UpdateEnvelope. When creating this step, you will have to set some parameters. To do so, please click on the **[Set properties]**-button and set the corresponding parameters shown marked in the *Set Custom Step Input Properties*-dialog.

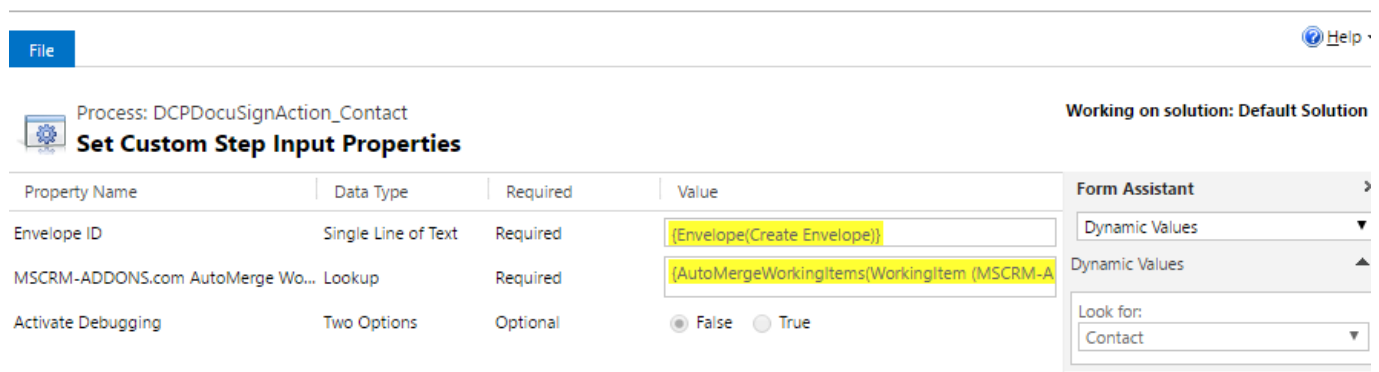


Figure 14: Add the DCPDocuSignStep UpdateEnvelope

The third step that must be created is the DocuSingIntegration Get Signature step. Also, in this case, you will have to set some parameters. To do so, please click on the **[Set properties]**-button and set the corresponding parameters marked below in the *Set Custom Step Input Properties*-dialog.

Property Name	Data Type	Required	Value
Envelope	Single Line of Text	Required	[Envelope>Create Envelope]
One Click Send	Two Options	Required	<input checked="" type="radio"/> False <input type="radio"/> True

Figure 15: Add the DocuSingIntegration Get Signature

Step 4: Publish the so created action

Once you have added all steps, please publish the so created custom action.

- **Create Envelope**
DocuSingIntegration:DocuSign.DSIntegrationActivity.CreateEnvelope [View properties](#)
- **Update Envelope**
DCPDocuSign:UpdateEnvelope [View properties](#)
- **Send**
DocuSingIntegration:DocuSign.DSIntegrationActivity.GetSignatures [View properties](#)

Figure 16: Created steps



That's all you have to do. It is only important that the custom action exists – DocumentsCorePack automatically executes the custom action for the corresponding entity.

2 DocumentsCorePack templates for DocuSign

After you have created a DocuSign user in Microsoft Dynamics 365, and you have made sure that he has all the rights he needs, you must create a DocumentsCorePack template for DocuSign. This chapter outlines how to create such templates.

To get a quick overview, please [read this blog and follow the included video](#).

2.1 How to create a DocumentsCorePack template for DocuSign

To be able to insert fields into Microsoft Word documents, you must use the DocumentsCorePack TemplateDesigner. To do so, please insert the Insert MailMerge Fields in the www.mscrm-addons.com tab of the Word document you wish to create your DocumentsCorePack template for DocuSign with. Please find all the information about how to use the Template Designer in the [Template Designer User Guide](#) on our website.

First of all, open the **[Insert MailMerge Fields]**-button in the command bar of the www.mscrm-addons.com tab of your Word document. Position your cursor in the Word document at the place where you want the future signature field to be.

Next, open the drop-down menu of the **[Insert Field]**- button in the DocumentsCorePack TemplateDesigner. ①

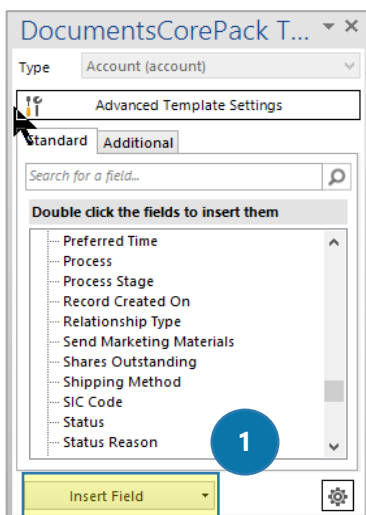


Figure 17: DocumentsCorePack Template Designer

Then, select the *Insert DocuSign Item* > for example Signature ②

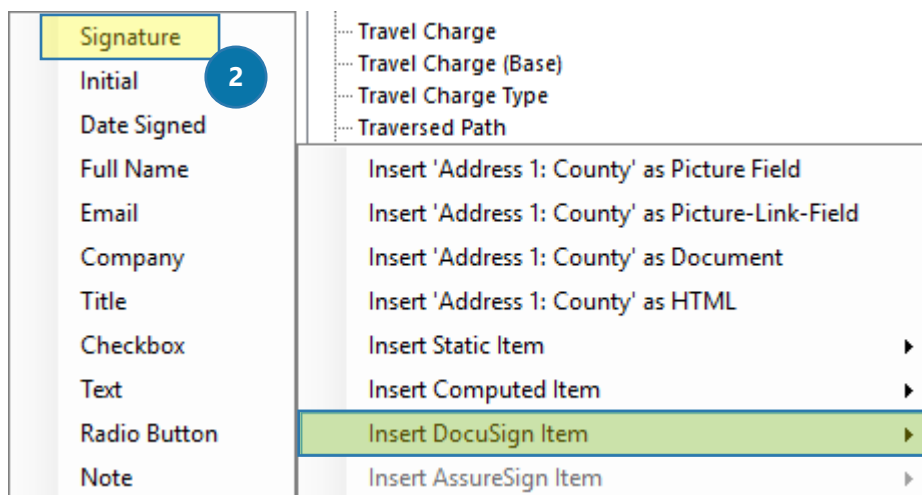


Figure 18: Insert DocuSign Item > Signature

2.1.1 DocuSign Items

Like you can see in Figure 18, there are several DocuSign Items you can select. These Items are shortly explained below. On the left side, you will see the placeholder fields and on the right side the outcome after you review and sign your document.

The Signature-Field

If you select *Signature*, a placeholder field will be inserted into your Word document.



Figure 19: The Signature-Field

Please notice:

DS stands for DocuSign

Signature for the Type of the DocuSign-Field

1 stands for the next number. (we need this number to make every DocuSign-field unique)

The Initial-Field

With a click on *Initial*-Item, a placeholder field for the initials will be inserted. As you can see, this placeholder comes with the next number, in this case 2.



Figure 20: The Initial-Field

The Date Signed-Field

This placeholder field stands for the *Date* of signing and will automatically generate the current date.



Figure 21: The Date-Field

The Full Name-Field

This Item will insert you a placeholder field for the *Full Name*. The name, which belongs to the signature, will be automatically inserted into your document.



Figure 22: The Full Name-Field

The Email-Field

By selecting this Item, a placeholder field for the *Email* will be added to your template.



Figure 23: The Email-Field and

The Company-Field

Select the *Company* Item and this placeholder field will be inserted.



Figure 24: The Company-Field

The Title-Field

It is also possible to insert the *Title* by selecting this placeholder field.



Figure 25: The Title-Field

The Checkbox-Field

This Item will insert you a placeholder field for the *Checkbox*.



Figure 26: The Checkbox-Field

2.2 How to set the properties of a DocuSign field

Aside from the position of the field, you can also assign several properties to the DocuSign fields.

This is only possible when you have already inserted such a field. Please find a brief description on how to insert a DocuSign field into a DocumentsCorePack template in [CHAPTER 2.1 HOW TO CREATE A DOCUMENTSCOREPACK TEMPLATE FOR DOCUSIGN ON PAGE 19](#).

However, to assign some properties to a DocuSign field, please click on the inserted field in the template in order to select it.

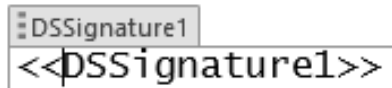


Figure 27: Selected DocuSign field - Signature

Next, click on the **[Field Properties]**-button in the www.msrm-addons.com-tab in your Word document in order to open the DocuSign Properties Window. This window enables you to set all the important properties for DocuSign.

Please find a brief instruction of the Field Properties functionalities in [CHAPTER 2.2 HOW TO SET THE PROPERTIES OF A DOCUSIGN FIELD ON PAGE 22](#).

2.2.1 DocuSign Properties-window functionalities

Depending on the field type you have selected previously, the DocuSign Properties may vary, but most of the time, you will use only two different properties (the one for the signature and the one for the name). The *Field properties* for these fields are to be explained in the course of this chapter.

The screenshot shows the 'Field properties' dialog box for a signature field. The window title is 'Field properties' and it contains a 'DocuSign Properties' icon. The 'Field properties' section has a 'Name:' field with the value 'DSSignature1'. The 'Sign Field properties' section includes a 'belongs to:' dropdown menu set to 'Signer 1', a 'Sign Order:' dropdown menu set to '5', and two empty 'X - Offset:' and 'Offset:' text boxes. At the bottom are 'OK' and 'Cancel' buttons.

Figure 28: DocuSign Properties - Signature

The screenshot shows the 'Field properties' dialog box for a text field. The window title is 'Field properties' and it contains a 'DocuSign Properties' icon. The 'Field properties' section has a 'Name:' field with the value 'DSFullName2'. The 'Sign Field properties' section includes a 'belongs to:' dropdown menu set to 'Signer 1', an empty 'Sign Order:' dropdown menu, and two empty 'X - Offset:' and 'Y - Offset:' text boxes. Below these are three dropdown menus: 'Lucida Console', '9', and 'Black'. To the right of these are three buttons: 'B', '/', and 'U'. At the bottom are 'OK' and 'Cancel' buttons.

Figure 29: DocuSign Properties - Text

1 NAME

Defines the field-name in the DocumentsCorePack template.

2 BELONGS TO

Enables you to switch between different signers. Because there could be more than one signer, you need the possibility to switch between them. All possible signers will be shown here (even if in this example, it is only one). To add a new one or to delete the last one, simply use the corresponding entry.

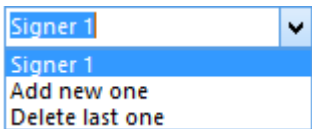


Figure 30: Select, add or delete signer

3 X- AND Y-OFFSET

To adjust the DocuSign field you can set X- and Y- Offset. While the X-Offset sets the horizontal offset of the field, the Y-Offset sets the vertical offset of the field. However, both accept the usage of negative values.

4 FONT

Enables you to change the font setting of the DocuSign field. The font can be set in different styles, sizes and colors, as well as in bold, italics or underlined.

5 SIGN ORDER

Allows you to create a certain sign order starting with "1" for the first signee, "2" for the second and so on. If you leave this field empty, the signees will be structured automatically after the *belongs to*-field. Say, signer 1 will be the first to sign, signer 2 will be the second ... etc. If you want all signees to sign at the same time, please insert "1" in all sign-order fields of all field property windows.

3 Additional DocuSign Fields (Advanced)

However, there are 3 more menu entries for DocuSign fields, which are available by using the latest version of DOCUSIGN_DYNAMICSCRM. The new features enable users to work with DocuSign on an advanced level. These 3 fields are: The *Text*-field, the *Note*-field and the *Radio Buttons*-field.

The Text-Field

In contrary to usual placeholder fields, the placeholder of the text field looks slightly different.

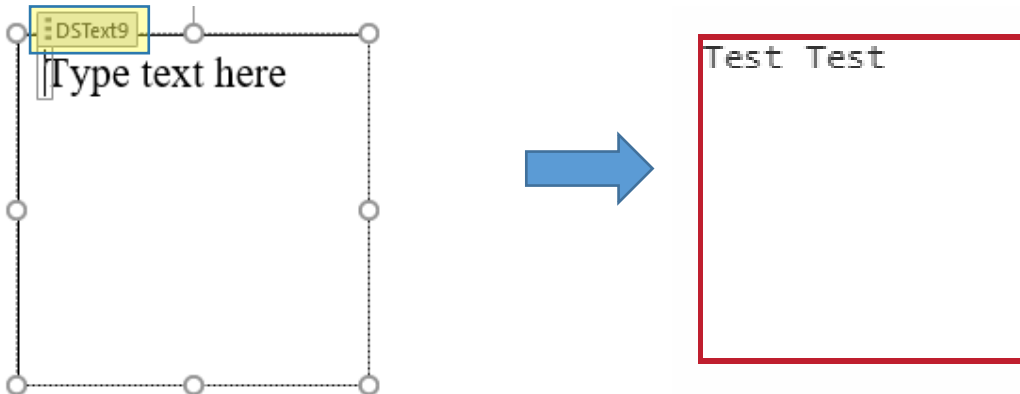


Figure 31 The Text-Field



The symbol above highlighted in yellow stands for *Content Control*, which saves additional information about your field. As you noticed before, every field has the *Content Control*-Symbol.

In contrary to the other fields, the *Text*-Field allows you to change the default text. Please be careful and do not delete the *Content Control* by accident. Without DocumentsCorePack will not work for this field. You can see the *Content Control*-Symbol by clicking into the placeholder field. This information is also valid for the *Note*-Field.

Also, the text field properties do have some more settings. Next to the default settings, which are explained in detail in the previous chapter, they offer some more settings, which will be explained below. The text from the textbox will be shown in the DocuSign Text field.

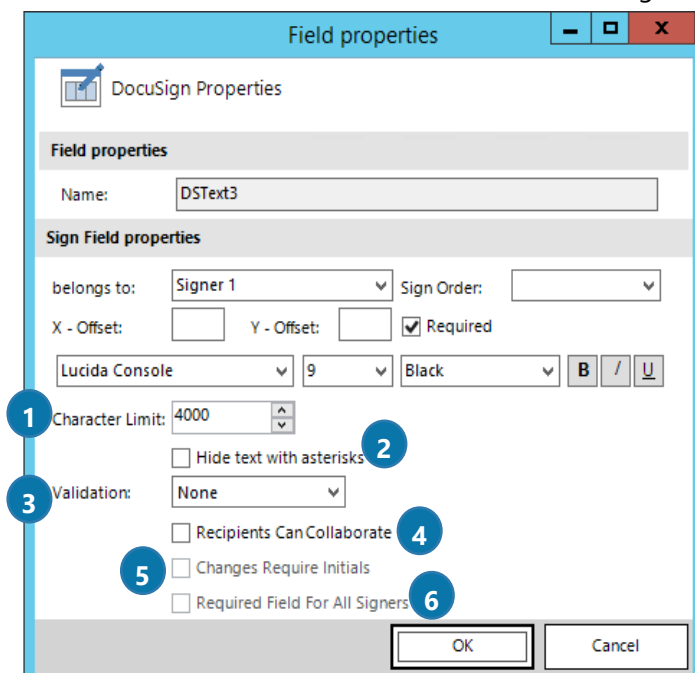


Figure 32 Field properties for Text-Field

① CHARACTER LIMIT

Sets a limitation on the length of the field.

② HIDE TEXT WITH ASTERISKS

Hide the text for the other signers by checking this checkbox.

③ VALIDATION

Select a validation pattern for the field.

④ RECIPIENTS CAN COLLABORATE

Recipients have the permission to change the inserted value if you check this checkbox.

⑤ CHANGES REQUIRE INITIALS

Check this checkbox in order to save changes together with the initials of the person who has changed the field previously.

⑥ REQUIRED FIELD FOR ALL SIGNERS

All signers are required to fill out the field if you check this checkbox.

The Radio Buttons-Field

In contrary to the field above mentioned, the placeholder of the Radio Buttons field looks pretty much like a usual placeholder.



Figure 33 The Radio Buttons-Field

But also, the Radio Buttons field properties do have some more settings. Next to the default settings, which are explained in detail in the previous chapter, and the text field settings, which are explained on the previous page, they offer some more settings, which will be explained below. The Radio Button is simply a placeholder for the selectable fields.

Field properties

DocuSign Properties

Field properties

Name: DSRB5

Sign Field properties

belongs to: Signer 1 Sign Order:

X - Offset: Y - Offset: Required

1 Group Name:

2 Value:

Recipients Can Collaborate

Changes Require Initials

Required Field For All Signers

OK Cancel

Figure 34 DocuSign Properties for Radio Buttons-Field

1 GROUP NAME

Here, the name of the Radio button group must be inserted. By this name, the Radio buttons are "connected" to a group. Only one Radio button can be selected from a group.

2 VALUE

Please set the value of the Radio button here.

The Note-Field

In contrary to usual placeholder fields, the placeholder of the note field looks slightly different. Due to the fact that you can change the default text, you should make sure that you do not delete the *Content Control* accidentally (see page 25 – Please note).

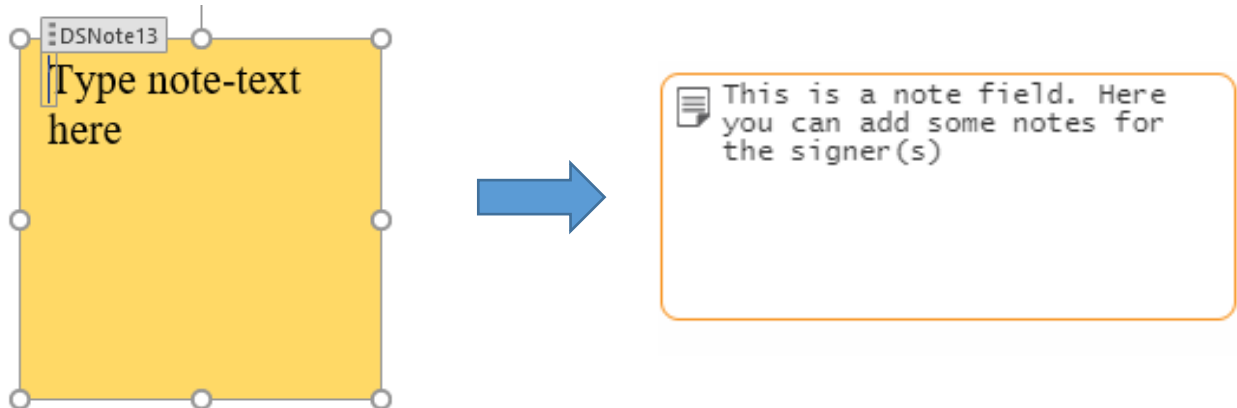


Figure 35 The Note-Field

This is what the note field properties look like. They contain the default settings, which are explained in detail in the previous chapter.

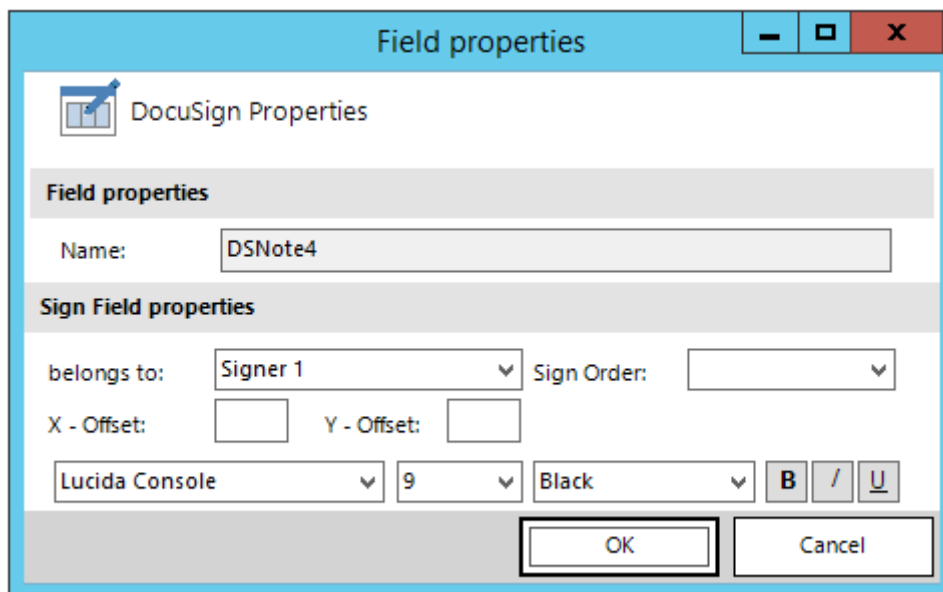


Figure 36 Field properties for Note-Field

The text from the textbox will be shown in the DocuSign Note field.

4 Tutorials (“How To’s”)

This chapter provides you with helpful tutorials that show you how to work with DocuSign efficiently.

4.1 How do I merge a document and send it to DocuSign?

In Microsoft Dynamics 365, open for e.g. an account and then press the **[Create Document]**-button in order to create a new document.

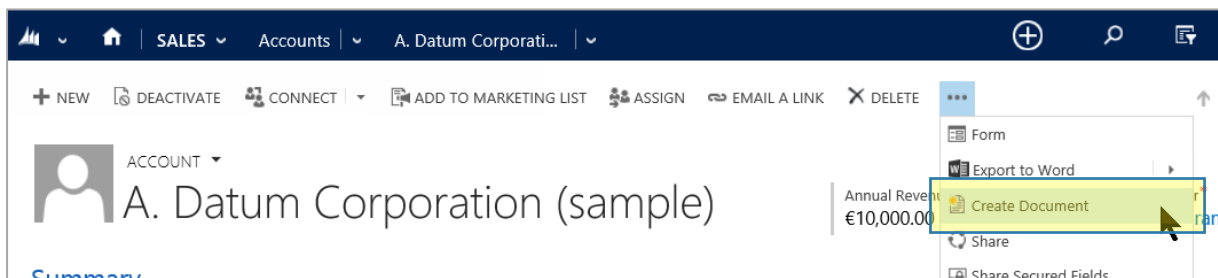


Figure 37: Create document

Select the template you would like to use.

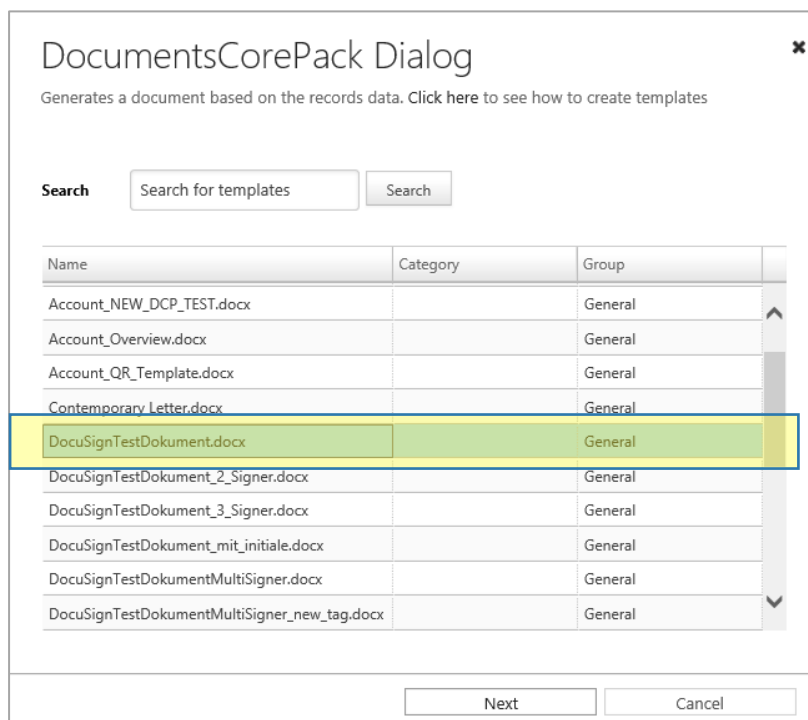


Figure 38: DocumentsCorePack Dialog

In case you want to change the Email-recipient you can do this here:

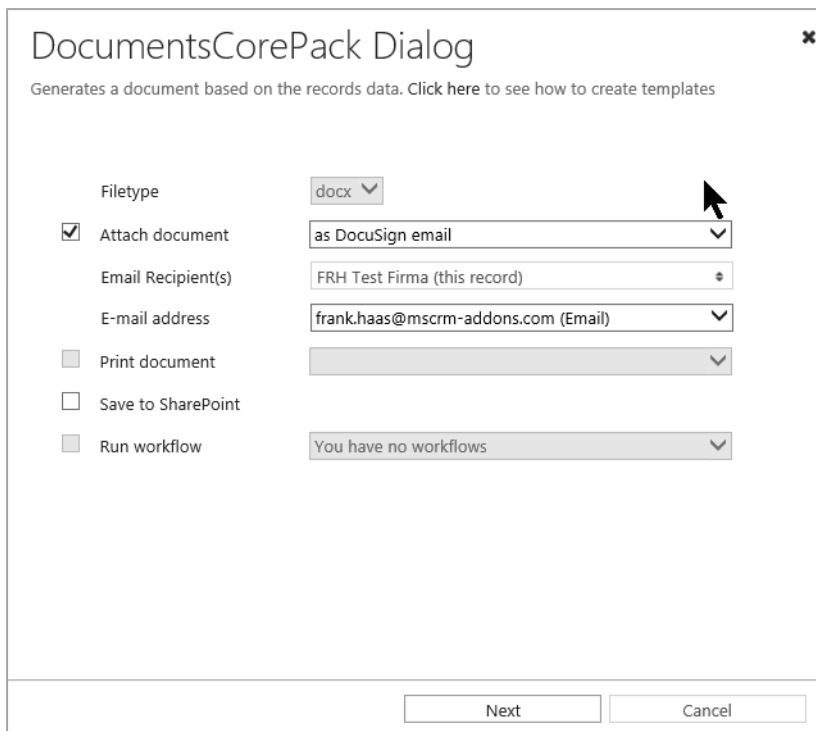


Figure 39: DocumentsCorePack Dialog

Click on the **[Next]**-button and the document will be merged. You can check it before you forward it to DocuSign.

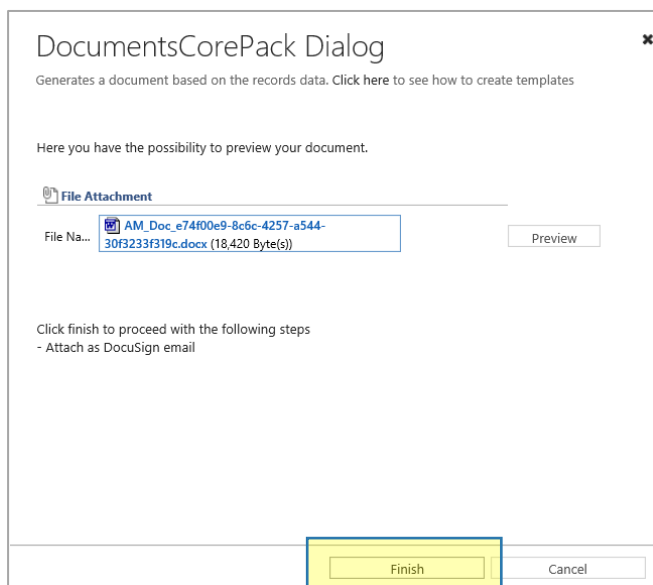


Figure 40: Click on the **[Finish]**-button

In order to proceed, click on the **[Finish]**-button and send the document to DocuSign.

4.2 How do I sign a document in DocuSign?

Open the Link in the Email you have received from DocuSign to start signing.

DocuSign Envelope ID: 9884858E-7906-4846-957F-6CB4089AA769

DEMONSTRATION DOCUMENT ONLY
PROVIDED BY DOCUSIGN ONLINE SIGNING SERVICE
1301 2nd Ave, Suite 2000 • Seattle • Washington 98101 • (206) 219-0200
www.docuSign.com

DocuSign Test Document

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Maecenas porttitor congue massa. Fusce posuere, magna sed pulvinar ultricies, purus lectus malesuada libero, sit amet commodo magna eros quis urna. Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus. Pellentesque habitant morbi tristique senectus et netus et malesuada fames ac turpis egestas. Proin pharetra nonummy pede. Mauris et orci. Aenean nec lorem.

In porttitor. Donec laoreet nonummy augue. Suspendisse dui purus, scelerisque at, vulputate vitae, pretium mattis, nunc. Mauris eget neque at sem venenatis eleifend. Ut nonummy. Fusce aliquet pede non pede. Suspendisse dapibus lorem pellentesque magna. Integer nulla. Donec blandit feugiat ligula. Donec hendrerit, felis et imperdiet euismod, purus ipsum pretium metus, in lacinia nulla nisl eget sapien.

Name: FRH Test Firma
Title:
FullName: Frank Haas
Email:
Company:
Signature:
Date: 1/21/2016

Figure 41: DocuSign document

Simply follow the instructions on the site to sign it.

DocuSign Test Document

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Maecenas porttitor congue massa. Fusce posuere, magna sed pulvinar ultricies, purus lectus malesuada libero, sit amet commodo magna eros quis urna. Nunc viverra imperdiet enim. Fusce est. Vivamus a tellus. Pellentesque habitant morbi tristique senectus et netus et malesuada fames ac turpis egestas. Proin pharetra nonummy pede. Mauris et orci. Aenean nec lorem.

In porttitor. Donec laoreet nonummy augue. Suspendisse dui purus, scelerisque at, vulputate vitae, pretium mattis, nunc. Mauris eget neque at sem venenatis eleifend. Ut nonummy. Fusce aliquet pede non pede. Suspendisse dapibus lorem pellentesque magna. Integer nulla. Donec blandit feugiat ligula. Donec hendrerit, felis et imperdiet euismod, purus ipsum pretium metus, in lacinia nulla nisl eget sapien.

Name: FRH Test Firma
Title:
FullName: Frank Haas
Email:
Company:
Signature:
Date: 1/21/2016

ed document.

Figure 42: Follow the instructions in order to sign the document

Click on finish and you have signed your first document. Congratulations!
 You will get an email with the signed document attached:



Figure 43: DocuSign document attached to email

While in Microsoft Dynamics 365, you will see a post added to your entity:

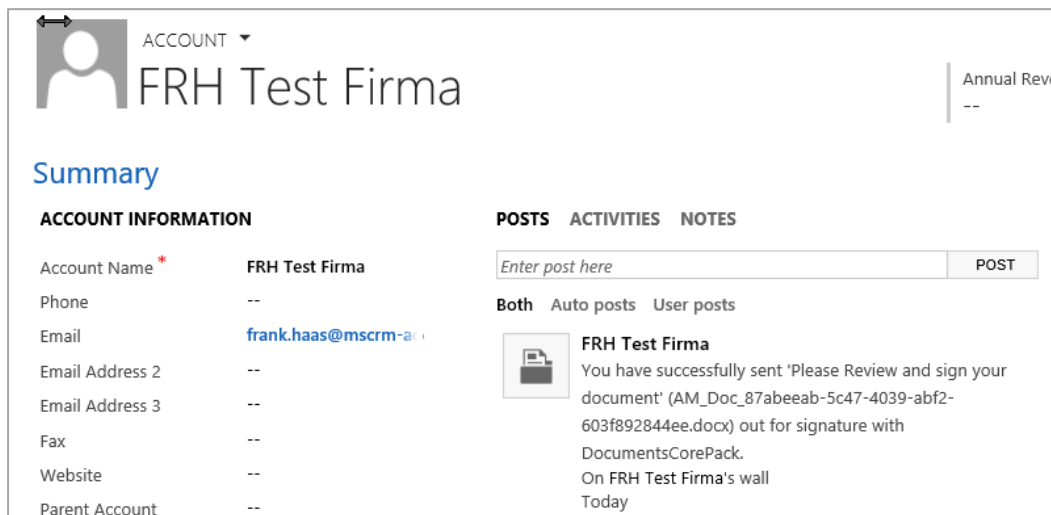


Figure 44: Post added to account

Click on the *Notes*-field. There, you will find the completed documents.

The screenshot shows the account page for 'FRH Test Firma'. The account name is 'FRH Test Firma' and the email is 'frank.haas@mscrm-ai'. The notes section contains two entries, each starting with 'This is the signed document returned by DocuSign.' and followed by a document ID and the name 'Andreas List' with a timestamp.

ACCOUNT INFORMATION	POSTS	ACTIVITIES	NOTES
Account Name *	FRH Test Firma		Enter a note
Phone	--		
Email	frank.haas@mscrm-ai		This is the signed document returned by DocuSign. AM_Doc_4cf7c8ce-33e2-49aa Andreas List - Today 09:22:15
Email Address 2	--		
Email Address 3	--		
Fax	--		
Website	--		
Parent Account	--		This is the signed document returned by DocuSign. AM_Doc_9735b2c7-1f70-4a6c Andreas List - Yesterday 13:58:37

Figure 45: Completed documents



DOCUSIGN ONLY REFRESHES THE STATE OF AN ENVELOPE ABOUT EVERY 15 MINUTES! THIS ONLY IF YOU ARE ACTIVELY CHANGING SOMETHING IN DOCUSIGN.

Exception: If you have installed the additional DocumentsCorePackServerSign.zip, DocuSign will automatically update the corresponding CRM records whenever a signing process has been finished.

You can also have a look at all the envelopes you have already sent to an entity (in our example the chosen entity is an account):

Open your preferred entity and then change to *DocuSign Transactions*.

The screenshot shows the CRM navigation bar with the following items: AUDIT HISTORY, ENTITLEMENTS, DOCUSIGN TRANSACTIONS (highlighted in green), and OPPO. The breadcrumb trail shows 'MARKETING > Accounts > FRH Test Firma'.

Figure 46: DocuSign transactions

Here you can see all your completed DocuSign transactions.

MARKETING Accounts FRH Test Firma Andreas List DocuSign

CRM for Outlook See how CRM for Outlook makes you even more productive. Get CRM for Outlook

ACCOUNT
FRH Test Firma

Annual Revenue: -- No. of Employees: -- Owner: First name

DocuSign Transaction Associated... Search for records

BULK DELETE CHART PANE RUN REPORT EXPORT DOCUSIGN TRAN...

Created By	Created On	Envelope ID	Envelope Stat...
Frank Haas	1/19/2016 3:41 PM	c5a05f94-59f5-4109-96aa-b7ffa45add84	completed
Frank Haas	1/19/2016 11:53 AM	36d1226e-f3fd-4fa1-868c-ec89954ea9fb	completed
Frank Haas	1/19/2016 10:28 AM	59a373f0-d469-4c91-b9ea-aaffcf9f16a	sent
Frank Haas	1/19/2016 6:16 AM	510af336-9880-424c-b77e-f36dff5e0ba8	sent
Frank Haas	1/5/2016 11:37 AM	375b7ece-7847-4d92-a052-769b6495c46d	completed
Frank Haas	1/4/2016 1:53 PM	c856f42d-a7d9-47f8-ab88-f920585470ad	voided

1 - 30 of 30 Page 1

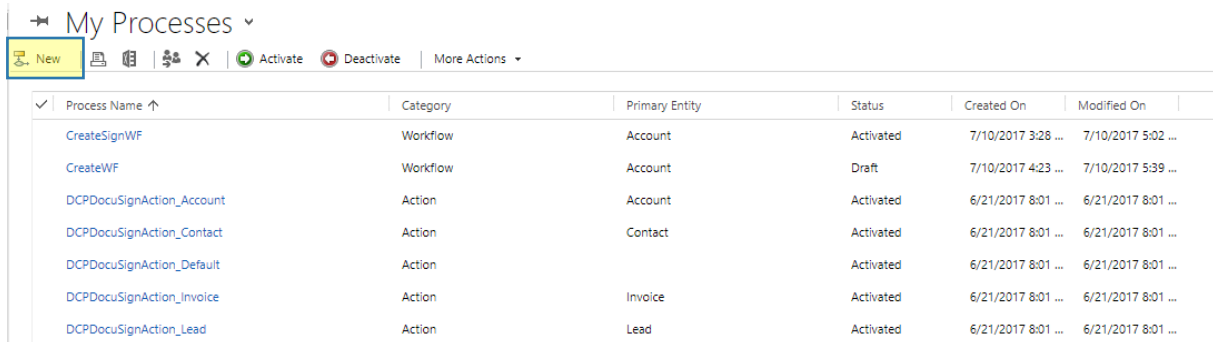
All # A B C D E F G H I J K L M N O P Q R S T U V W X Y Z

Active

Figure 47: Completed DocuSign transactions

4.3 How to create a document and sign it with DocuSign in a Workflow?

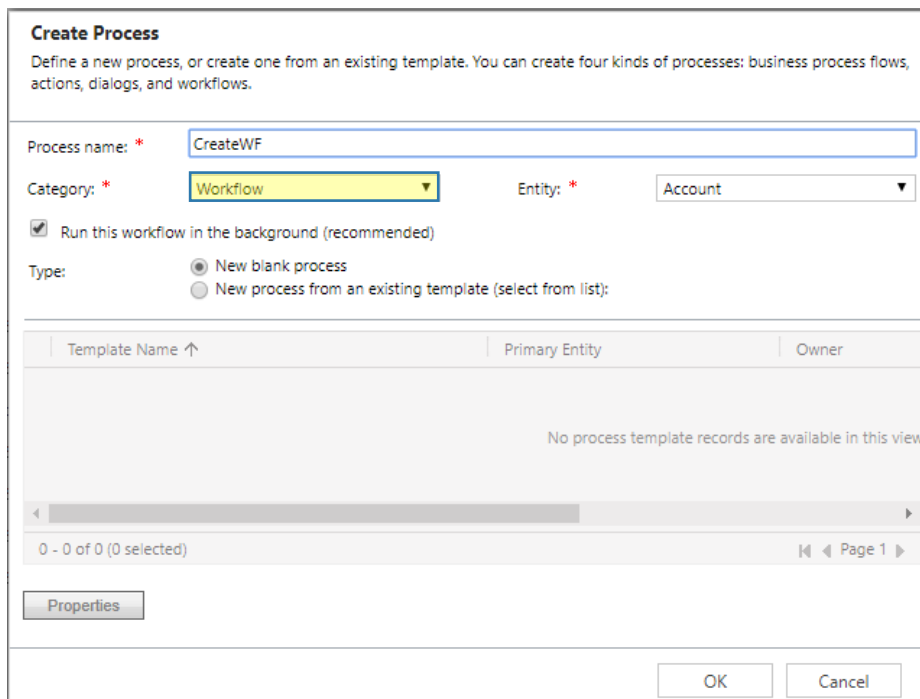
Open your Microsoft Dynamics 365, navigate to Settings and select Processes. You are now on the surface below. Here you can generate a new process by clicking the **[New]**-button, highlighted in yellow.



Process Name ↑	Category	Primary Entity	Status	Created On	Modified On
CreateSignWF	Workflow	Account	Activated	7/10/2017 3:28 ...	7/10/2017 5:02 ...
CreateWF	Workflow	Account	Draft	7/10/2017 4:23 ...	7/10/2017 5:39 ...
DCPDocuSignAction_Account	Action	Account	Activated	6/21/2017 8:01 ...	6/21/2017 8:01 ...
DCPDocuSignAction_Contact	Action	Contact	Activated	6/21/2017 8:01 ...	6/21/2017 8:01 ...
DCPDocuSignAction_Default	Action		Activated	6/21/2017 8:01 ...	6/21/2017 8:01 ...
DCPDocuSignAction_Invoice	Action	Invoice	Activated	6/21/2017 8:01 ...	6/21/2017 8:01 ...
DCPDocuSignAction_Lead	Action	Lead	Activated	6/21/2017 8:01 ...	6/21/2017 8:01 ...

Figure 48: Add new Process

You can create your process like you usually do in CRM. However, it is necessary to select Workflow as Category and proceed by clicking the **[OK]**-button.



Create Process
Define a new process, or create one from an existing template. You can create four kinds of processes: business process flows, actions, dialogs, and workflows.

Process name: *

Category: * Entity: *

Run this workflow in the background (recommended)

Type: New blank process New process from an existing template (select from list):

Template Name ↑	Primary Entity	Owner
No process template records are available in this view		

0 - 0 of 0 (0 selected) Page 1

Properties

OK Cancel

Figure 49: Create Process

After customizing the Properties of your Workflow, click on the **[Add Step]**-button and choose *Create Record*, like you can see below.

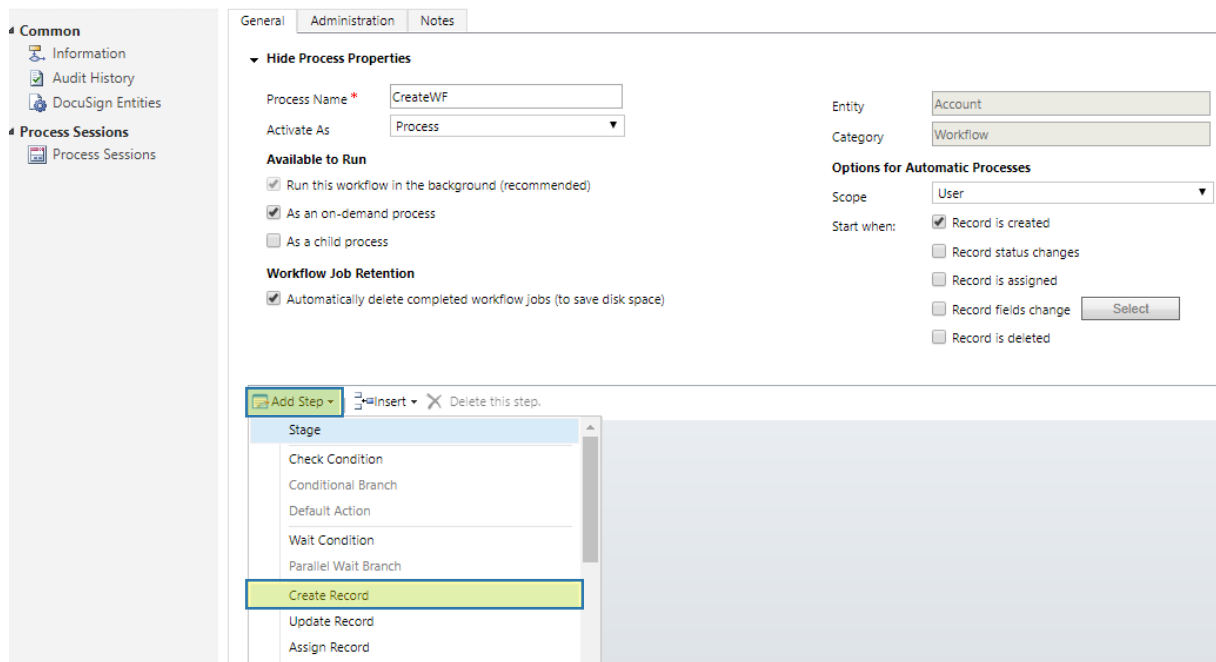


Figure 50: Add Step

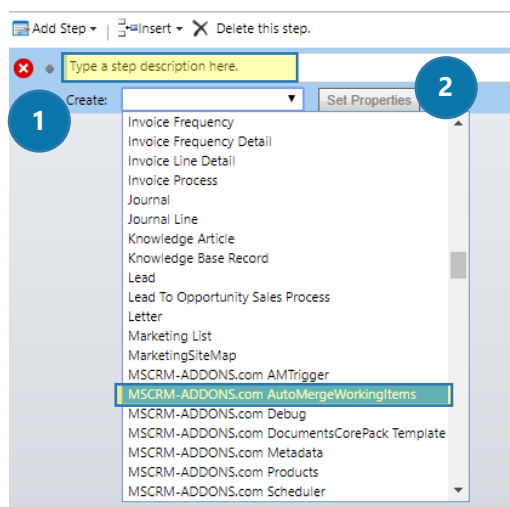


Figure 51: AutoMergeWorkingItems

1 Next, open the drop-down menu of the Create field and select *MSCRM-ADDONS.com AutoMergeWorkingItems*. You can also type a description of your step into the field highlighted in yellow.

2 A click on the **[Set Properties]**-button will provide you with the window below.

Figure 52: Set Properties AutoMergeWorkingItems

- 1 Type in the name of your step and select an AutoMergeAction, in this case CreateDocument (highlighted in yellow).
- 2 Next, you will have to define the PrimaryRecordUrl. To do so, you will first have to click into the field, which will be unfilled at first. Go to the right side and choose the Entity you defined before – in this case Account. Then open the drop-down menu below and select Record URL(Dynamic). Click on the **[Add]**-button and it will be added to the field below. Finally click the **[OK]**-button and your PrimaryRecordUrl will be automatically filled with the right URL, marked in yellow.



You will first have to click into the PrimaryRecordUrl field in order to select Record Url(Dynamic). Otherwise, the drop-down menu cannot be opened.

- 3 Select the template you want to execute.
- 4 And choose the format you want to save as – in this case pdf.
- 5 The last step is to Save and Close this window.

After customizing your first step, you can add another step by clicking the **[Add Step]**-button again. Now you will have to select Wait Condition in order to wait until your document is created.

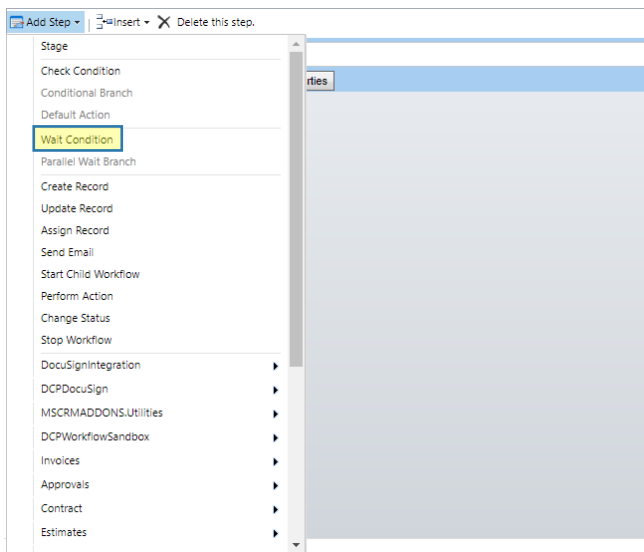


Figure 53: Wait Condition

Next type in the description of your Wait Condition and click <condition>(click to configure), highlighted in yellow below.

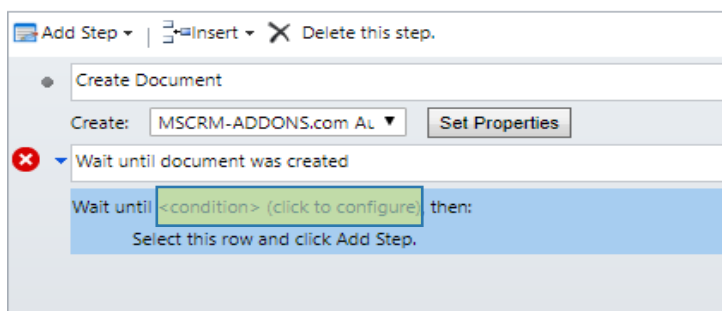


Figure 54: Configure Wait Condition 1

Here you can define how your Wait Condition should react. Therefore, select the step, you created before (Create Document) and then specify the Conditions. In this case, the Wait Condition will wait until the Status of your Create Document (MSCRM-ADDONS.com AutoMergeWorkingItem) equals Inactive.

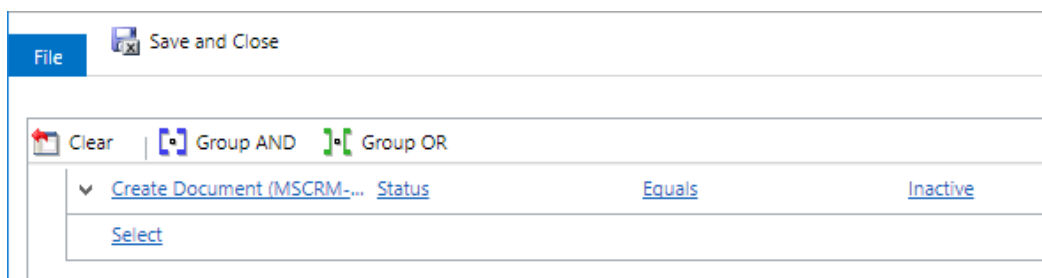


Figure 55: Configure Wait Condition 2

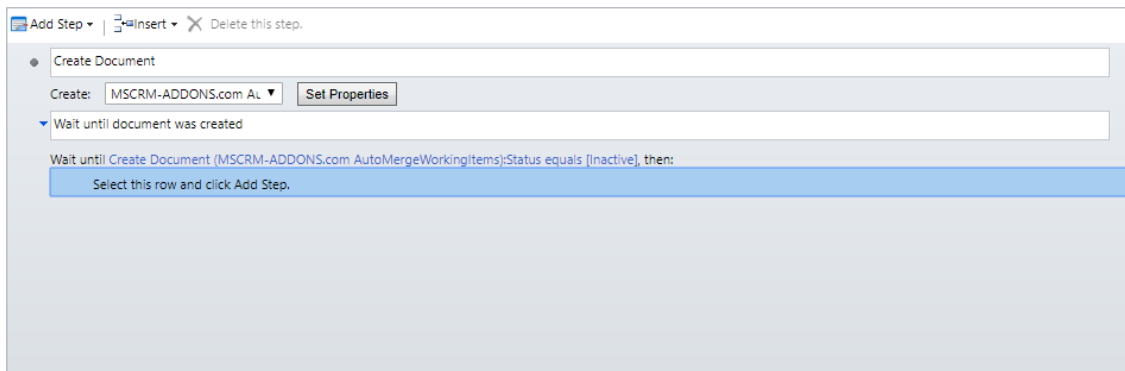


Figure 56: Configure Condition

Next follow the instructions above, highlighted in blue. Click the **[Add-Step]**-button and select Create Record. Then open the drop-down menu and select MSCRM-ADDONS.com AutoMergeWorkingItems like before (see page 35) and click the **[Set Properties]**-button.

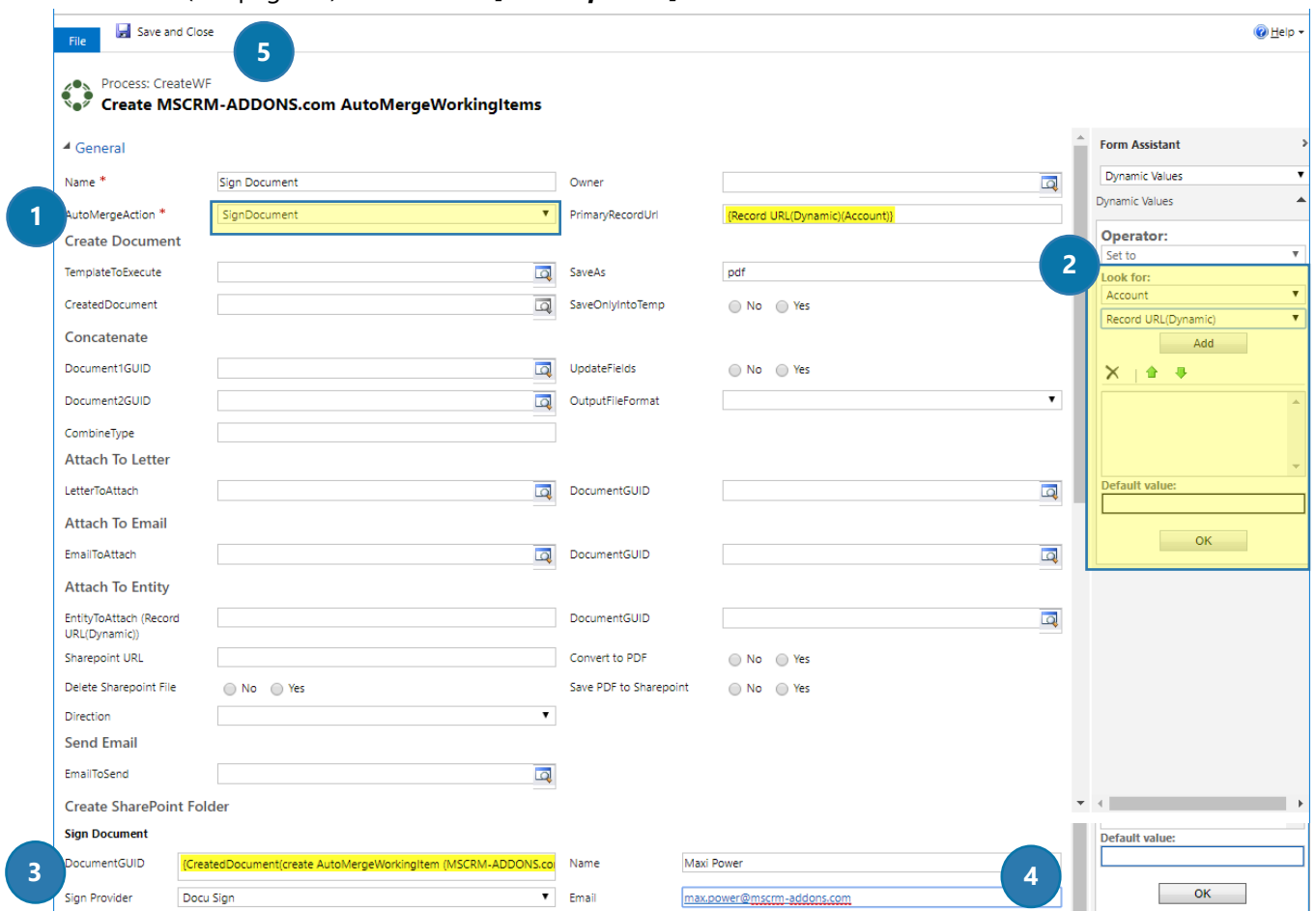


Figure 57: Set Properties

1 Type in the name of your step and select an AutoMergeAction, in this case SignDocument (highlighted in yellow).

2 Next, you will have to define the PrimaryRecordUrl. To do so, you will first have to click into the field, which will be unfilled at first. Go to the right side and open the drop-down menu (below Look for) and select Account. Then open the drop-down menu below and select Record URL(Dynamic). Click on the **[Add]**-button and it will be added to the field below. You can also define a default value. Finally click the **[OK]**-button and your PrimaryRecordUrl will be automatically filled with the right URL, marked in yellow.

3 Scroll down to the Sign document area and do the same as in step 2 to add the DocumentGUID. Select DocuSign as Sign Provider.

4 Then type in the Name and Email of the recipient.



You can add more than one recipient by using the vertical bar (|) between the Names and the Emails, for example Max Power|John Smith. It is important when your template provides more than one person to sign.

5 This step starts the main signing workflow. Save and Close this window.

Before defining the next step, you need a Wait Condition, which waits until your document is signed. Therefore, select your second step, highlighted below. This Wait Condition focuses on the Sign step.

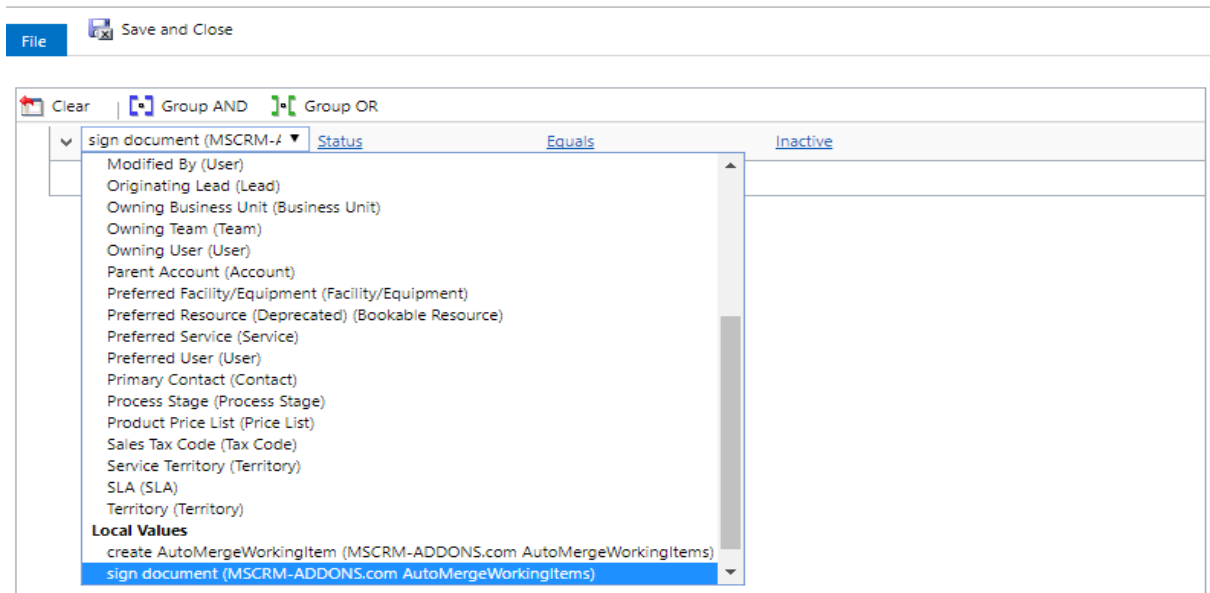


Figure 58: Configure Wait Condition

Next, select the row below the Wait step and click the **[Add Step]**-button. For this step choose DCPWorkflowSandbox and then TriggerSubWorkflow highlighted below. This function enables the deployment of this Workflow.

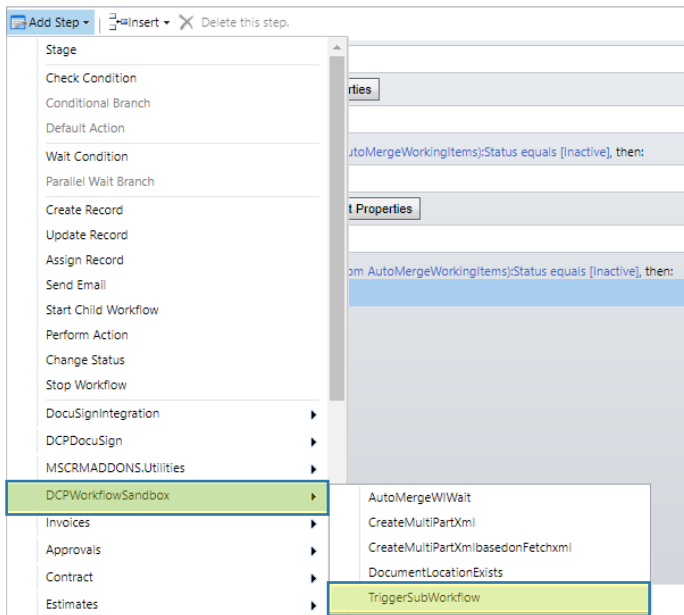


Figure 59: DCPWorkflowSandbox Step

Then click the **[Set Properties]**-button to customize your step.

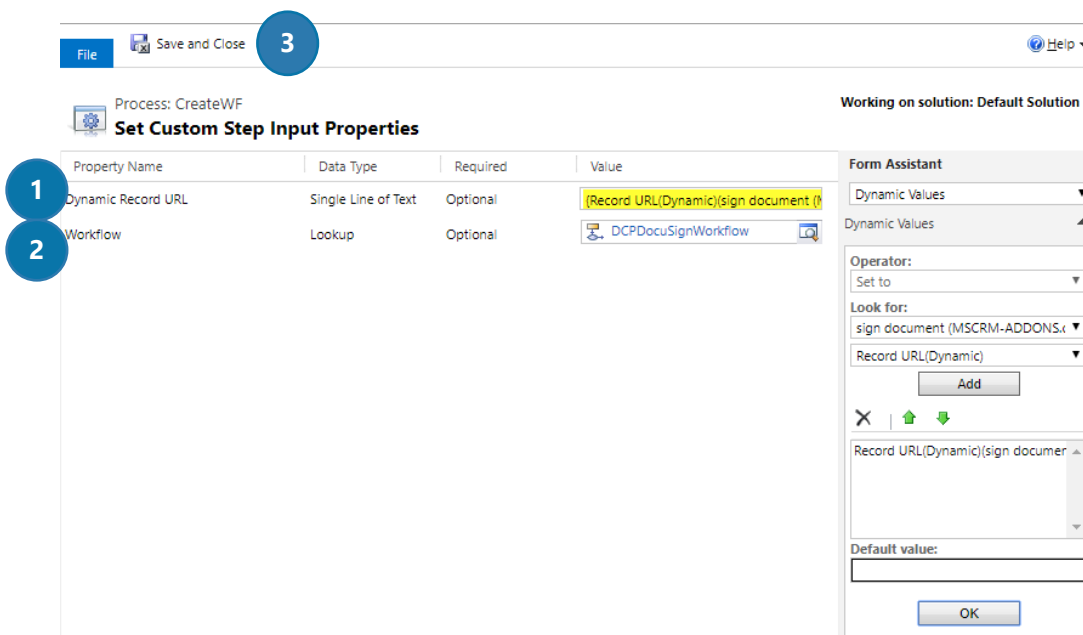


Figure 60: Set Properties

1 Click into the Dynamic Record Url field and go to the right side and open the drop-down menu below Look for. Select sign document (MSCRM-ADDONS.com AutoMergeWorkingItem) and then choose Record URL(Dynamic) below. Click the [Add]-button and then the [OK]-button to add the URL to your field.

2 Select DCPDocuSignWorkflow as Workflow and click on the **[Save and Close]**-button 3 in order to proceed.

Finally, you must activate your workflow to use it, because this is just a draft. To do so, please click the **[Activate]**-button, highlighted in yellow.

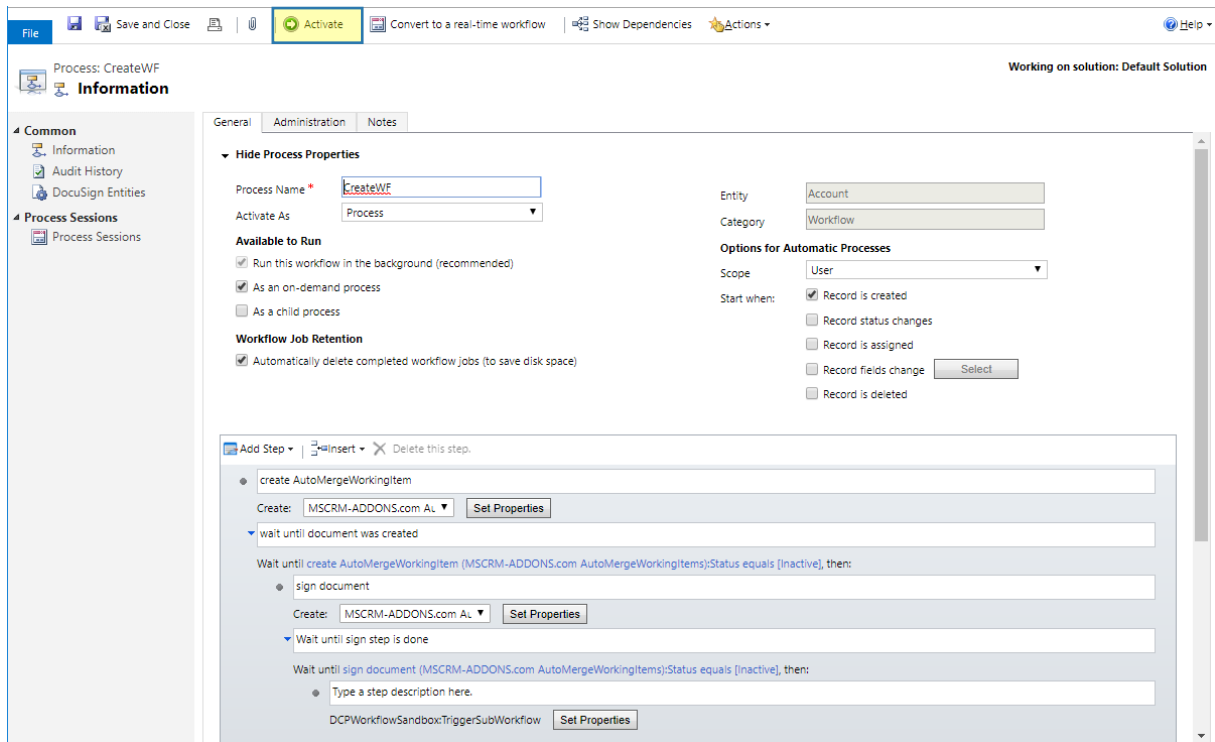


Figure 61: Activate Workflow

4.4 How to get the values back from DocuSign?

If you use our latest version of DocumentsCorePackDocuSign, you will find a new function named `GetFieldValue`. This new function allows you to get all values added by the person who signed the document.



DocuSign has its own option to get values back and write them to Dynamics365. DocuSign refers to this capability as “Merge Field Write-back”. We do recommend using the out of the box capability of DocuSign whenever it is possible. Here is a link to a video describing this capability in detail.

<https://www.youtube.com/watch?v=BbRgUB1yqDE&feature=youtu.be>

This function can be used for example in a workflow triggered when DocuSign uploads the signed document to Dynamics 365 (DocuSign transaction) or others.

To use this step, please click on the **[Add Step]**-button, navigate to *DCPDocuSign* and select *GetFieldValue*, like you can see highlighted in yellow in the figure below.

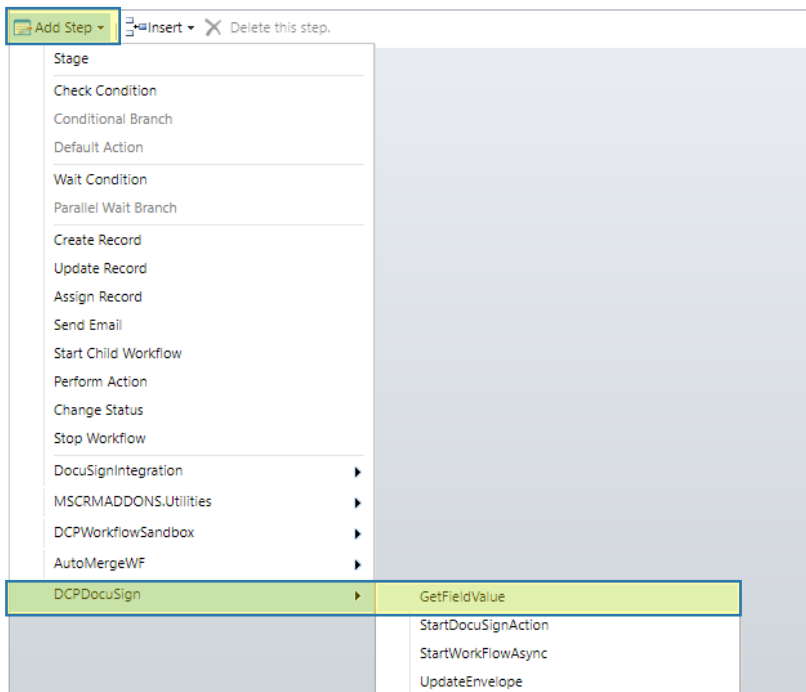


Figure 62: *GetFieldValue*

Then click the **[Set Properties]**-button to customize the `GetFieldValue` step.

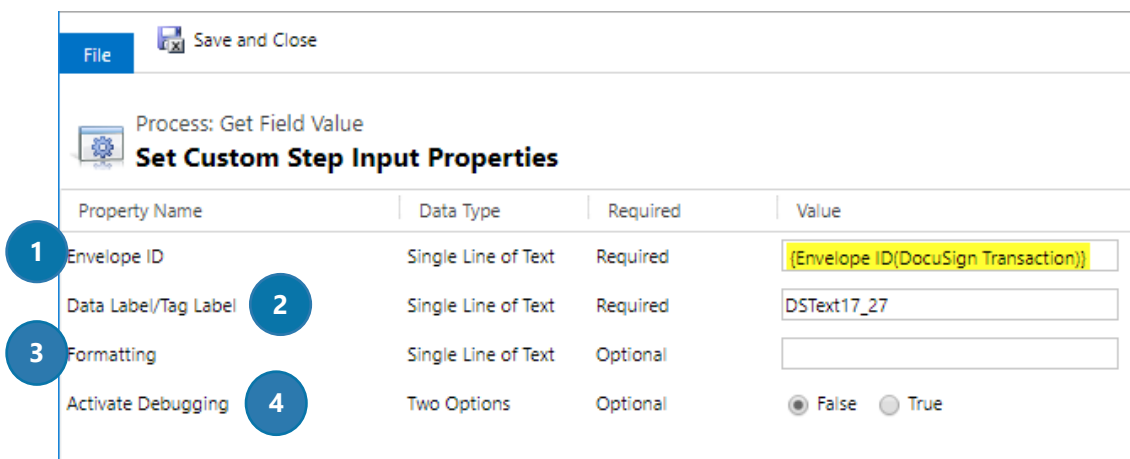


Figure 63: *Set Custom Step Properties for GetFieldValue*

1 ENVELOPE ID

This field is, like the name says for the envelope id.

For example: 4e8ee1db-04a0-4d5b-94b7-04c24e466f36

2 DATA LABEL/TAG LABEL

This is the name of the related field.

For example: DSText17_27



In order to get unique Data Labels for DocuSign DocumentsCorePack generates unique Data Labels for the DocuSign fields during the creation process in a specific way. Because of that it is hard to get the Data Label out of the template. A way to get all the Data Labels is by viewing the envelope on the DocuSign website. If you finalized a template the related Data Label for the DocuSign fields will stay the same until you change it. When you move a DocuSign field or add new DocuSign fields the Data Label might change and you might need to adjust your workflow to get the correct value.

The easiest way to get the correct Data Labels is by following the steps below:

1. Create a document by using the created template and send it via DocuSign
2. Login on DocuSign with your credentials
3. Go to *Manage* → *Send*
4. Open the envelope where you need the data labels
5. If the envelope is already signed, then click on *More* → *Create Copy*
6. Otherwise you could also select *Correct*
7. Select *Next* to go to the designer
8. Now you can see all the created fields and if you click on one you will find the corresponding data label on the right side of the designer under *Data Label*, like you can see below

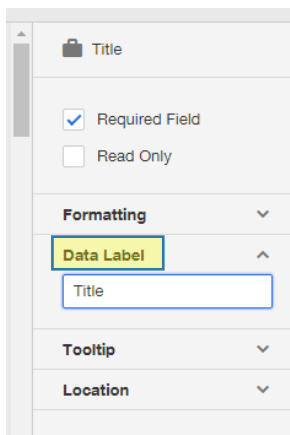


Figure 64: Data Label

3 FORMATTING

If the values are written in different formats, it is possible to change the Locale ID Values here. Please find all Locale ID Values [here](#). The default value is English-US (1033).

For example: For English Canada use 9225

4 ACTIVATE DEBUGGING

For debugging purpose, you can check the *True* checkbox.

After adding the step and configured it, you can next use the output parameters to do some check conditions in your workflow or to save the data to your Dynamics 365.

A list of the available output parameters of the GetFieldValue step you can see when you select the created step in the Form Assistant. This list is prefiltered for the selected field/parameter. E.g. if you click into the Credit Limit field you will get only the number output parameters of the GetFieldValue step. A full list of all output parameters you will see when you click into a text field e.g. description.

VALUE AS BOOLEAN

Returns true if the data is true or X. The checked checkbox returns X as data.

VALUE AS DATETIME

Returns a date and time. The default and minimal value of the parameter is the date 1753-01-01. All dates below will be set to the minimal value. Please use the Value is DateTime parameter to check if the data is really a DateTime, otherwise you might lose data.

VALUE AS DECIMAL

Returns the data as decimal. Default is 0.

VALUE AS DOUBLE

Returns the data as double. Default is 0.

VALUE AS INTEGER

Returns the data as integer. Default is 0.

VALUE AS MONEY

Returns the data as money. Default is 0.

VALUE AS TEXT

Returns the value as plain text as it was typed in.

VALUE EXISTS

Returns true if the field exists.

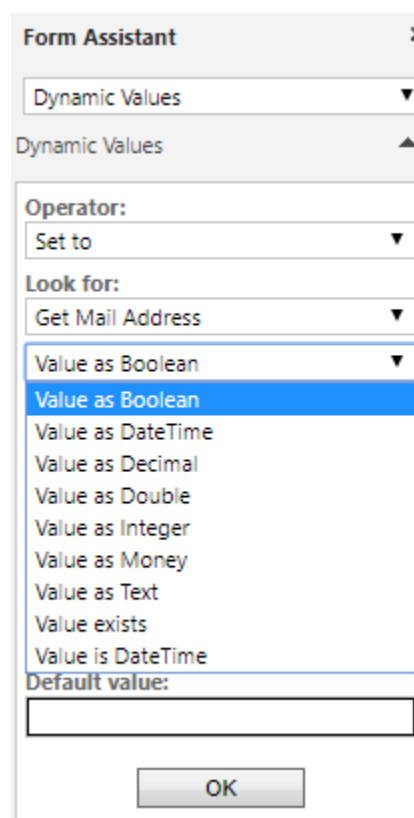


Figure 65: Output parameters for the GetFieldValue

After customizing the Properties, your Workflow could look like in the figure below.

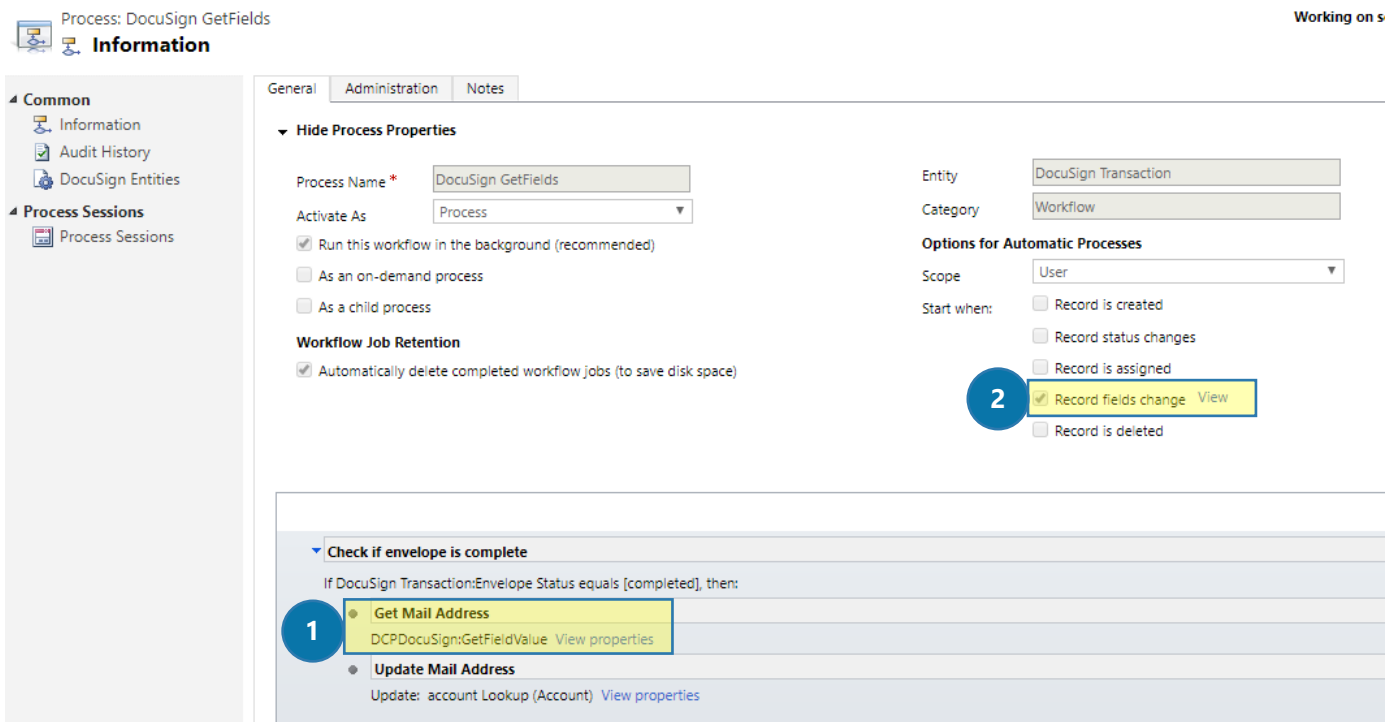


Figure 66: DocuSign GetFieldValue example

First, we check if the Envelope Status is complete, because then the document is signed, and we can collect the data of the fields.

Then we added the ① *GetFieldValue* step, which we created before (highlighted in yellow). After this step we added an Update Record step to update the related Dynamics 365 field.

We set as a start trigger the ② Record fields change option referring to the DocuSign Transaction – Envelope Status field.

This means each time when DocuSign updated the DocuSign transaction e.g. when a document is signed, this workflow will start and pick up the inserted data of the Signer and save it to Dynamics 365.

5 List of figures

- Figure 1: DocuSign – Add user 6
- Figure 2: DocuSign – User status pending 6
- Figure 3: Microsoft Dynamics 365 – DocuSign user not found 6
- Figure 4: Microsoft Dynamics 365 – DocuSign user associated view – user is invisible 7
- Figure 5: Go To DocuSign-field 7
- Figure 6: DocuSign Welcome Screen 7
- Figure 7: Microsoft Dynamics 365 – DocuSign user associated view – user is visible 8
- Figure 8: Send On Behalf Of Rights (API) - activated 9
- Figure 9: Open the solutions in Microsoft Dynamics 365 10
- Figure 10: Import the solution 11
- Figure 11: My Processes section 13
- Figure 12: Define the settings of the new process 13
- Figure 13: Add a Process Argument 15
- Figure 14: Add the DCPDocuSignStep UpdateEnvelope 16
- Figure 15: Add the DocuSingIntegration Get Signature 17
- Figure 16: Created steps 17
- Figure 17: DocumentsCorePack Template Designer 19
- Figure 18: Insert DocuSign Item > Signature 19
- Figure 19: The Signature-Field 20
- Figure 20: The Initial-Field 20
- Figure 21: The Date-Field 20
- Figure 22: The Full Name-Field 20
- Figure 23: The Email-Field and 21
- Figure 24: The Company-Field 21
- Figure 25: The Title-Field 21
- Figure 26: The Checkbox-Field 21
- Figure 27: Selected DocuSign field - Signature 22
- Figure 28: DocuSign Properties - Signature 23
- Figure 29: DocuSign Properties - Text 23
- Figure 30: Select, add or delete signer 24
- Figure 31 The Text-Field 25
- Figure 32 Field properties for Text-Field 25
- Figure 33 The Radio Buttons-Field 27
- Figure 34 DocuSign Properties for Radio Buttons-Field 27
- Figure 35 The Note-Field 28
- Figure 36 Field properties for Note-Field 28
- Figure 37: Create document 29
- Figure 38: DocumentsCorePack Dialog 29
- Figure 39: DocumentsCorePack Dialog 30
- Figure 40: Click on the [Finish]-button 30
- Figure 41: DocuSign document 31
- Figure 42: Follow the instructions in order to sign the document 31
- Figure 43: DocuSign document attached to email 32
- Figure 44: Post added to account 32

Figure 45: Completed documents.....	33
Figure 46: DocuSign transactions.....	33
Figure 47: Completed DocuSign transactions.....	34
Figure 48: Add new Process	35
Figure 49: Create Process.....	35
Figure 50: Add Step.....	36
Figure 51: AutoMergeWorkingItems.....	36
Figure 52: Set Properties AutoMergeWorkingItems	37
Figure 53: Wait Condition	38
Figure 54: Configure Wait Condition 1	38
Figure 55: Configure Wait Condition 2.....	38
Figure 56: Configure Condition.....	39
Figure 57: Set Properties	39
Figure 58: Configure Wait Condition.....	40
Figure 59: DCPWorkflowSandbox Step	41
Figure 60: Set Properties	41
Figure 61: Activate Workflow	42
Figure 62: GetFieldValue.....	43
Figure 63: Set Custom Step Properties for GetFieldValue	43
Figure 64: Data Label.....	44
Figure 65: Output parameters for the GetFieldValue.....	45
Figure 66: DocuSign GetFieldValue example.....	46

6 Contact

For further technical questions, please visit our blog <http://blogs.mscrm-addons.com> or contact support@mscrm-addons.com.

For sales and licensing questions please contact office@mscrm-addons.com or the corresponding contact information below.



Headquarter – Europe

PTM EDV-Systeme GmbH
Bahnhofgürtel 59
A-8020 Graz
Austria

Tel Austria +43 316 680-880-0
Fax +43 316 680-880-25

Support:

7AM - 8PM GMT+1 (Monday-Friday)

Sales:

+43 316 680 880 14

sales@mscrm-addons.com

www.ptm-edv.at

www.mscrm-addons.com



Headquarter – US

mscrm-addons.com Corp
1860 North Rock Springs Rd
Atlanta, GA 30324
United States

Tel US +1 404.720.6066

Support:

9AM - 6PM EST (Monday-Friday)

Sales:

+1 404 720 6046

mark.watson@mscrm-addons.com

www.mscrm-addons.com